## Local Market Update for June 2023 A Research Tool Provided by the Colorado Association of REALTORS®



## **New Castle**

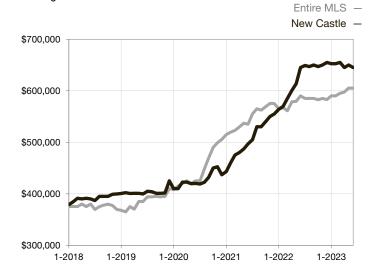
| Single Family                   | June      |           |                                      | Year to Date |             |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 06-2022 | Thru 6-2023 | Percent Change<br>from Previous Year |
| New Listings                    | 15        | 9         | - 40.0%                              | 52           | 47          | - 9.6%                               |
| Sold Listings                   | 10        | 5         | - 50.0%                              | 37           | 31          | - 16.2%                              |
| Median Sales Price*             | \$686,000 | \$763,000 | + 11.2%                              | \$649,000    | \$620,000   | - 4.5%                               |
| Average Sales Price*            | \$725,047 | \$798,700 | + 10.2%                              | \$659,148    | \$649,208   | - 1.5%                               |
| Percent of List Price Received* | 100.0%    | 99.6%     | - 0.4%                               | 100.0%       | 98.8%       | - 1.2%                               |
| Days on Market Until Sale       | 30        | 22        | - 26.7%                              | 30           | 51          | + 70.0%                              |
| Inventory of Homes for Sale     | 14        | 13        | - 7.1%                               |              |             |                                      |
| Months Supply of Inventory      | 1.8       | 2.0       | + 11.1%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | June      |           |                                      | Year to Date |             |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 06-2022 | Thru 6-2023 | Percent Change<br>from Previous Year |
| New Listings                    | 6         | 4         | - 33.3%                              | 37           | 28          | - 24.3%                              |
| Sold Listings                   | 9         | 5         | - 44.4%                              | 29           | 22          | - 24.1%                              |
| Median Sales Price*             | \$314,000 | \$512,000 | + 63.1%                              | \$349,000    | \$475,000   | + 36.1%                              |
| Average Sales Price*            | \$347,389 | \$539,072 | + 55.2%                              | \$380,607    | \$463,248   | + 21.7%                              |
| Percent of List Price Received* | 101.9%    | 99.3%     | - 2.6%                               | 101.7%       | 98.9%       | - 2.8%                               |
| Days on Market Until Sale       | 6         | 44        | + 633.3%                             | 11           | 103         | + 836.4%                             |
| Inventory of Homes for Sale     | 12        | 3         | - 75.0%                              |              |             |                                      |
| Months Supply of Inventory      | 2.1       | 0.8       | - 61.9%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

