Local Market Update for March 2023A Research Tool Provided by the Colorado Association of REALTORS®



Carbondale

| Single Family | March | | | Year to Date | | |
|---------------------------------|-------------|-------------|-----------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 3-2023 | Percent Change from Previous Year |
| New Listings | 15 | 16 | + 6.7% | 39 | 38 | - 2.6% |
| Sold Listings | 14 | 7 | - 50.0% | 23 | 15 | - 34.8% |
| Median Sales Price* | \$1,000,000 | \$1,900,000 | + 90.0% | \$1,110,000 | \$1,900,000 | + 71.2% |
| Average Sales Price* | \$1,729,454 | \$1,925,143 | + 11.3% | \$1,915,341 | \$2,165,233 | + 13.0% |
| Percent of List Price Received* | 99.2% | 96.5% | - 2.7% | 98.7% | 95.6% | - 3.1% |
| Days on Market Until Sale | 62 | 124 | + 100.0% | 85 | 127 | + 49.4% |
| Inventory of Homes for Sale | 41 | 49 | + 19.5% | | | |
| Months Supply of Inventory | 3.0 | 5.2 | + 73.3% | | | |

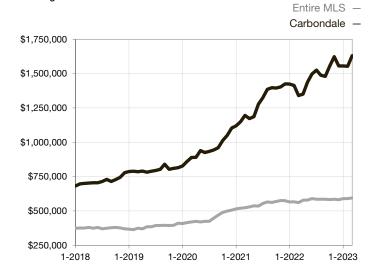
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March | | | Year to Date | | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|-------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 3-2023 | Percent Change from Previous Year | |
| New Listings | 7 | 3 | - 57.1% | 15 | 17 | + 13.3% | |
| Sold Listings | 1 | 1 | 0.0% | 9 | 10 | + 11.1% | |
| Median Sales Price* | \$710,000 | \$982,000 | + 38.3% | \$934,000 | \$682,250 | - 27.0% | |
| Average Sales Price* | \$710,000 | \$982,000 | + 38.3% | \$1,047,928 | \$983,841 | - 6.1% | |
| Percent of List Price Received* | 99.3% | 98.7% | - 0.6% | 98.6% | 96.8% | - 1.8% | |
| Days on Market Until Sale | 87 | 8 | - 90.8% | 126 | 68 | - 46.0% | |
| Inventory of Homes for Sale | 7 | 18 | + 157.1% | | | | |
| Months Supply of Inventory | 0.9 | 3.3 | + 266.7% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

