## Local Market Update for October 2021 A Research Tool Provided by the Colorado Association of REALTORS®



## **New Castle**

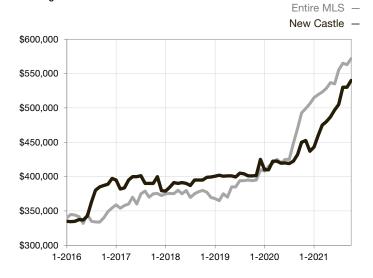
| Single Family                   | October   |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2020      | 2021      | Percent Change<br>from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change<br>from Previous Year |
| New Listings                    | 5         | 8         | + 60.0%                              | 99           | 96           | - 3.0%                               |
| Sold Listings                   | 9         | 8         | - 11.1%                              | 88           | 83           | - 5.7%                               |
| Median Sales Price*             | \$480,000 | \$672,500 | + 40.1%                              | \$437,000    | \$550,000    | + 25.9%                              |
| Average Sales Price*            | \$515,544 | \$658,125 | + 27.7%                              | \$476,447    | \$589,281    | + 23.7%                              |
| Percent of List Price Received* | 100.0%    | 94.0%     | - 6.0%                               | 98.5%        | 98.6%        | + 0.1%                               |
| Days on Market Until Sale       | 18        | 56        | + 211.1%                             | 60           | 40           | - 33.3%                              |
| Inventory of Homes for Sale     | 19        | 12        | - 36.8%                              |              |              |                                      |
| Months Supply of Inventory      | 2.2       | 1.5       | - 31.8%                              |              |              |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | October   |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2020      | 2021      | Percent Change<br>from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change<br>from Previous Year |  |
| New Listings                    | 7         | 2         | - 71.4%                              | 60           | 53           | - 11.7%                              |  |
| Sold Listings                   | 8         | 3         | - 62.5%                              | 50           | 52           | + 4.0%                               |  |
| Median Sales Price*             | \$276,950 | \$400,000 | + 44.4%                              | \$290,000    | \$337,500    | + 16.4%                              |  |
| Average Sales Price*            | \$261,050 | \$416,667 | + 59.6%                              | \$292,304    | \$348,088    | + 19.1%                              |  |
| Percent of List Price Received* | 100.1%    | 98.3%     | - 1.8%                               | 99.8%        | 100.3%       | + 0.5%                               |  |
| Days on Market Until Sale       | 153       | 22        | - 85.6%                              | 72           | 18           | - 75.0%                              |  |
| Inventory of Homes for Sale     | 11        | 2         | - 81.8%                              |              |              |                                      |  |
| Months Supply of Inventory      | 2.2       | 0.4       | - 81.8%                              |              |              |                                      |  |

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Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

