

## **Snowmass Village**

| Single Family                   | July        |             |                                      | Year to Date |             |                                      |  |
|---------------------------------|-------------|-------------|--------------------------------------|--------------|-------------|--------------------------------------|--|
| Key Metrics                     | 2019        | 2020        | Percent Change<br>from Previous Year | Thru 07-2019 | Thru 7-2020 | Percent Change<br>from Previous Year |  |
| New Listings                    | 8           | 22          | + 175.0%                             | 50           | 47          | - 6.0%                               |  |
| Sold Listings                   | 7           | 7           | 0.0%                                 | 26           | 14          | - 46.2%                              |  |
| Median Sales Price*             | \$2,100,000 | \$4,295,000 | + 104.5%                             | \$2,606,250  | \$3,437,500 | + 31.9%                              |  |
| Average Sales Price*            | \$2,975,357 | \$4,518,961 | + 51.9%                              | \$3,491,850  | \$3,847,980 | + 10.2%                              |  |
| Percent of List Price Received* | 90.9%       | 90.1%       | - 0.9%                               | 92.4%        | 91.5%       | - 1.0%                               |  |
| Days on Market Until Sale       | 308         | 139         | - 54.9%                              | 211          | 137         | - 35.1%                              |  |
| Inventory of Homes for Sale     | 69          | 57          | - 17.4%                              |              |             |                                      |  |
| Months Supply of Inventory      | 19.3        | 15.8        | - 18.1%                              |              |             |                                      |  |

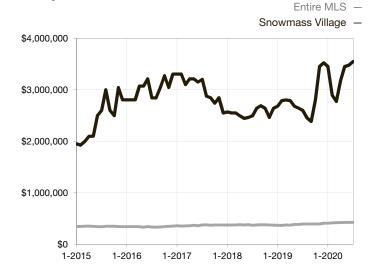
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | July      |             |                                   | Year to Date |             |                                      |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2019      | 2020        | Percent Change from Previous Year | Thru 07-2019 | Thru 7-2020 | Percent Change<br>from Previous Year |
| New Listings                    | 24        | 17          | - 29.2%                           | 116          | 109         | - 6.0%                               |
| Sold Listings                   | 4         | 10          | + 150.0%                          | 69           | 61          | - 11.6%                              |
| Median Sales Price*             | \$670,000 | \$810,000   | + 20.9%                           | \$697,500    | \$834,954   | + 19.7%                              |
| Average Sales Price*            | \$817,475 | \$1,243,700 | + 52.1%                           | \$1,042,700  | \$1,275,393 | + 22.3%                              |
| Percent of List Price Received* | 98.6%     | 92.5%       | - 6.2%                            | 96.4%        | 93.2%       | - 3.3%                               |
| Days on Market Until Sale       | 120       | 220         | + 83.3%                           | 196          | 244         | + 24.5%                              |
| Inventory of Homes for Sale     | 152       | 108         | - 28.9%                           |              |             |                                      |
| Months Supply of Inventory      | 12.1      | 10.8        | - 10.7%                           |              |             |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

