## Local Market Update for July 2020 A Research Tool Provided by the Colorado Association of REALTORS®



## Rifle

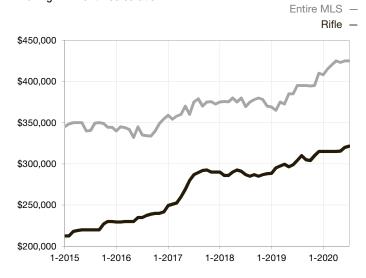
| Single Family                   | July      |           |                                      | Year to Date |             |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 07-2019 | Thru 7-2020 | Percent Change<br>from Previous Year |
| New Listings                    | 21        | 31        | + 47.6%                              | 148          | 133         | - 10.1%                              |
| Sold Listings                   | 15        | 23        | + 53.3%                              | 106          | 102         | - 3.8%                               |
| Median Sales Price*             | \$328,500 | \$340,000 | + 3.5%                               | \$320,000    | \$334,500   | + 4.5%                               |
| Average Sales Price*            | \$340,400 | \$372,748 | + 9.5%                               | \$333,972    | \$349,934   | + 4.8%                               |
| Percent of List Price Received* | 98.0%     | 98.9%     | + 0.9%                               | 98.4%        | 98.5%       | + 0.1%                               |
| Days on Market Until Sale       | 53        | 36        | - 32.1%                              | 53           | 48          | - 9.4%                               |
| Inventory of Homes for Sale     | 61        | 33        | - 45.9%                              |              |             |                                      |
| Months Supply of Inventory      | 3.9       | 2.2       | - 43.6%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | July      |           |                                      | Year to Date |             |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 07-2019 | Thru 7-2020 | Percent Change<br>from Previous Year |
| New Listings                    | 9         | 6         | - 33.3%                              | 46           | 34          | - 26.1%                              |
| Sold Listings                   | 9         | 6         | - 33.3%                              | 30           | 26          | - 13.3%                              |
| Median Sales Price*             | \$210,000 | \$234,500 | + 11.7%                              | \$206,700    | \$206,500   | - 0.1%                               |
| Average Sales Price*            | \$215,711 | \$224,250 | + 4.0%                               | \$200,427    | \$210,442   | + 5.0%                               |
| Percent of List Price Received* | 99.5%     | 97.9%     | - 1.6%                               | 99.5%        | 97.7%       | - 1.8%                               |
| Days on Market Until Sale       | 22        | 54        | + 145.5%                             | 60           | 49          | - 18.3%                              |
| Inventory of Homes for Sale     | 15        | 7         | - 53.3%                              |              |             |                                      |
| Months Supply of Inventory      | 3.2       | 1.5       | - 53.1%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

