## **Local Market Update for June 2020**

A Research Tool Provided by the Colorado Association of REALTORS®



## **Basalt**

| Single Family                   | June      |             |                                   | Year to Date |             |                                      |  |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|-------------|--------------------------------------|--|
| Key Metrics                     | 2019      | 2020        | Percent Change from Previous Year | Thru 06-2019 | Thru 6-2020 | Percent Change<br>from Previous Year |  |
| New Listings                    | 21        | 9           | - 57.1%                           | 64           | 38          | - 40.6%                              |  |
| Sold Listings                   | 8         | 7           | - 12.5%                           | 24           | 25          | + 4.2%                               |  |
| Median Sales Price*             | \$862,750 | \$700,000   | - 18.9%                           | \$1,057,500  | \$1,051,000 | - 0.6%                               |  |
| Average Sales Price*            | \$878,281 | \$1,691,429 | + 92.6%                           | \$1,294,440  | \$1,413,260 | + 9.2%                               |  |
| Percent of List Price Received* | 94.9%     | 91.2%       | - 3.9%                            | 95.4%        | 94.5%       | - 0.9%                               |  |
| Days on Market Until Sale       | 83        | 266         | + 220.5%                          | 128          | 185         | + 44.5%                              |  |
| Inventory of Homes for Sale     | 69        | 34          | - 50.7%                           |              |             |                                      |  |
| Months Supply of Inventory      | 13.8      | 7.2         | - 47.8%                           |              |             |                                      |  |

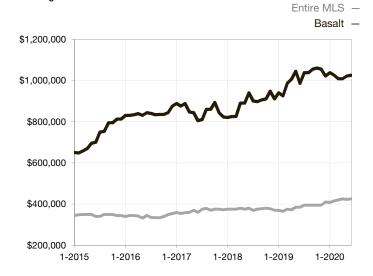
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | June      |           |                                      | Year to Date |             |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 06-2019 | Thru 6-2020 | Percent Change<br>from Previous Year |  |
| New Listings                    | 13        | 13        | 0.0%                                 | 48           | 48          | 0.0%                                 |  |
| Sold Listings                   | 5         | 10        | + 100.0%                             | 29           | 29          | 0.0%                                 |  |
| Median Sales Price*             | \$520,000 | \$520,000 | 0.0%                                 | \$565,000    | \$546,500   | - 3.3%                               |  |
| Average Sales Price*            | \$559,800 | \$731,710 | + 30.7%                              | \$639,198    | \$737,316   | + 15.4%                              |  |
| Percent of List Price Received* | 98.0%     | 93.1%     | - 5.0%                               | 97.1%        | 95.6%       | - 1.5%                               |  |
| Days on Market Until Sale       | 97        | 212       | + 118.6%                             | 113          | 138         | + 22.1%                              |  |
| Inventory of Homes for Sale     | 50        | 34        | - 32.0%                              |              |             |                                      |  |
| Months Supply of Inventory      | 9.2       | 5.1       | - 44.6%                              |              |             |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

