Local Market Update for October 2019 A Research Tool Provided by the Colorado Association of REALTORS®



Snowmass Village

| Single Family | October | | | Year to Date | | |
|---------------------------------|-------------|-------------|-----------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 10-2018 | Thru 10-2019 | Percent Change from Previous Year |
| New Listings | 5 | 6 | + 20.0% | 75 | 63 | - 16.0% |
| Sold Listings | 6 | 4 | - 33.3% | 40 | 38 | - 5.0% |
| Median Sales Price* | \$1,803,750 | \$6,021,235 | + 233.8% | \$2,680,000 | \$3,335,000 | + 24.4% |
| Average Sales Price* | \$2,955,417 | \$6,010,618 | + 103.4% | \$3,250,184 | \$3,892,120 | + 19.8% |
| Percent of List Price Received* | 88.4% | 84.9% | - 4.0% | 92.6% | 90.6% | - 2.2% |
| Days on Market Until Sale | 263 | 578 | + 119.8% | 241 | 241 | 0.0% |
| Inventory of Homes for Sale | 77 | 58 | - 24.7% | | | |
| Months Supply of Inventory | 18.1 | 17.0 | - 6.1% | | | |

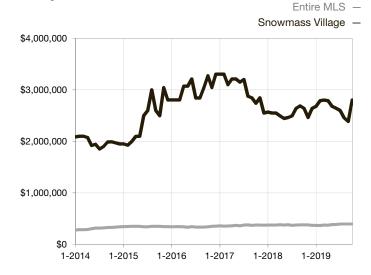
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | Year to Date | | |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 10-2018 | Thru 10-2019 | Percent Change from Previous Year |
| New Listings | 13 | 10 | - 23.1% | 203 | 152 | - 25.1% |
| Sold Listings | 16 | 7 | - 56.3% | 120 | 101 | - 15.8% |
| Median Sales Price* | \$670,000 | \$1,070,000 | + 59.7% | \$526,600 | \$710,000 | + 34.8% |
| Average Sales Price* | \$821,100 | \$1,303,143 | + 58.7% | \$733,718 | \$1,029,917 | + 40.4% |
| Percent of List Price Received* | 95.4% | 92.4% | - 3.1% | 95.4% | 95.5% | + 0.1% |
| Days on Market Until Sale | 211 | 307 | + 45.5% | 147 | 201 | + 36.7% |
| Inventory of Homes for Sale | 139 | 128 | - 7.9% | | | |
| Months Supply of Inventory | 11.9 | 11.2 | - 5.9% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

