## Local Market Update for October 2019 A Research Tool Provided by the Colorado Association of REALTORS®



## Carbondale

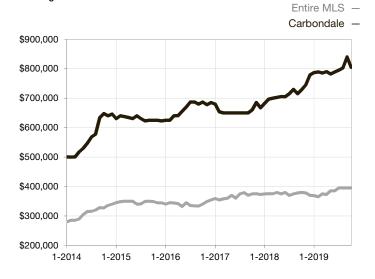
| Single Family                   |           | October   |                                      |              | Year to Date |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 10-2018 | Thru 10-2019 | Percent Change<br>from Previous Year |  |
| New Listings                    | 14        | 8         | - 42.9%                              | 222          | 215          | - 3.2%                               |  |
| Sold Listings                   | 18        | 18        | 0.0%                                 | 141          | 140          | - 0.7%                               |  |
| Median Sales Price*             | \$760,000 | \$745,800 | - 1.9%                               | \$769,500    | \$800,500    | + 4.0%                               |  |
| Average Sales Price*            | \$865,436 | \$835,867 | - 3.4%                               | \$852,586    | \$971,168    | + 13.9%                              |  |
| Percent of List Price Received* | 96.9%     | 96.4%     | - 0.5%                               | 96.6%        | 95.8%        | - 0.8%                               |  |
| Days on Market Until Sale       | 137       | 80        | - 41.6%                              | 121          | 123          | + 1.7%                               |  |
| Inventory of Homes for Sale     | 124       | 93        | - 25.0%                              |              |              |                                      |  |
| Months Supply of Inventory      | 8.7       | 7.2       | - 17.2%                              |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | October   |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 10-2018 | Thru 10-2019 | Percent Change<br>from Previous Year |
| New Listings                    | 0         | 8         |                                      | 75           | 108          | + 44.0%                              |
| Sold Listings                   | 4         | 7         | + 75.0%                              | 55           | 71           | + 29.1%                              |
| Median Sales Price*             | \$447,500 | \$525,000 | + 17.3%                              | \$475,000    | \$495,000    | + 4.2%                               |
| Average Sales Price*            | \$536,250 | \$538,429 | + 0.4%                               | \$530,733    | \$578,694    | + 9.0%                               |
| Percent of List Price Received* | 96.8%     | 97.5%     | + 0.7%                               | 97.3%        | 98.4%        | + 1.1%                               |
| Days on Market Until Sale       | 242       | 35        | - 85.5%                              | 107          | 89           | - 16.8%                              |
| Inventory of Homes for Sale     | 30        | 29        | - 3.3%                               |              |              |                                      |
| Months Supply of Inventory      | 5.5       | 4.2       | - 23.6%                              |              |              |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

