Local Market Update for July 2019 A Research Tool Provided by the Colorado Association of REALTORS®



Basalt

Single Family	July			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 7-2019	Percent Change from Previous Year
New Listings	9	15	+ 66.7%	66	76	+ 15.2%
Sold Listings	3	7	+ 133.3%	30	31	+ 3.3%
Median Sales Price*	\$745,000	\$1,060,000	+ 42.3%	\$895,000	\$1,060,000	+ 18.4%
Average Sales Price*	\$665,000	\$1,211,740	+ 82.2%	\$1,252,510	\$1,275,766	+ 1.9%
Percent of List Price Received*	93.6%	95.3%	+ 1.8%	94.2%	95.4%	+ 1.3%
Days on Market Until Sale	8	160	+ 1900.0%	156	135	- 13.5%
Inventory of Homes for Sale	59	66	+ 11.9%			
Months Supply of Inventory	10.6	12.4	+ 17.0%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 7-2019	Percent Change from Previous Year	
New Listings	14	14	0.0%	74	62	- 16.2%	
Sold Listings	3	4	+ 33.3%	37	33	- 10.8%	
Median Sales Price*	\$535,000	\$625,000	+ 16.8%	\$520,000	\$565,000	+ 8.7%	
Average Sales Price*	\$546,333	\$634,750	+ 16.2%	\$584,287	\$638,659	+ 9.3%	
Percent of List Price Received*	98.3%	97.5%	- 0.8%	98.5%	97.1%	- 1.4%	
Days on Market Until Sale	252	46	- 81.7%	127	105	- 17.3%	
Inventory of Homes for Sale	58	44	- 24.1%				
Months Supply of Inventory	8.8	8.0	- 9.1%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Rolling 12-Month Calculation Entire MLS -Basalt -\$1,200,000 \$1,000,000 \$800,000 \$600,000 \$400,000 \$200,000 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019

Median Sales Price - Single Family

Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

