## Local Market Update for March 2019 A Research Tool Provided by the Colorado Association of REALTORS®



## **Snowmass Village**

Single Family	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 3-2019	Percent Change from Previous Year
New Listings	13	6	- 53.8%	25	16	- 36.0%
Sold Listings	4	3	- 25.0%	9	6	- 33.3%
Median Sales Price*	\$2,393,750	\$4,737,500	+ 97.9%	\$2,212,677	\$4,716,250	+ 113.1%
Average Sales Price*	\$2,608,125	\$4,912,500	+ 88.4%	\$2,603,353	\$4,932,083	+ 89.5%
Percent of List Price Received*	94.3%	96.9%	+ 2.8%	95.4%	96.5%	+ 1.2%
Days on Market Until Sale	223	97	- 56.5%	182	103	- 43.4%
Inventory of Homes for Sale	82	78	- 4.9%			
Months Supply of Inventory	21.9	23.4	+ 6.8%			

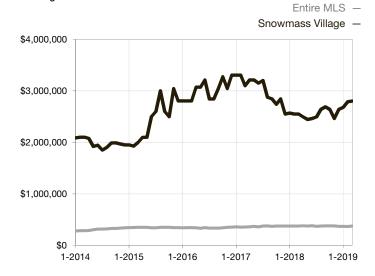
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 3-2019	Percent Change from Previous Year
New Listings	9	22	+ 144.4%	101	53	- 47.5%
Sold Listings	10	9	- 10.0%	35	25	- 28.6%
Median Sales Price*	\$546,600	\$800,000	+ 46.4%	\$360,000	\$697,500	+ 93.8%
Average Sales Price*	\$547,470	\$885,300	+ 61.7%	\$437,049	\$1,114,460	+ 155.0%
Percent of List Price Received*	96.7%	96.6%	- 0.1%	96.3%	97.1%	+ 0.8%
Days on Market Until Sale	126	247	+ 96.0%	86	187	+ 117.4%
Inventory of Homes for Sale	179	150	- 16.2%			
Months Supply of Inventory	18.4	12.3	- 33.2%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

