## Local Market Update for October 2018 A Research Tool Provided by the Colorado Association of REALTORS®



## Carbondale

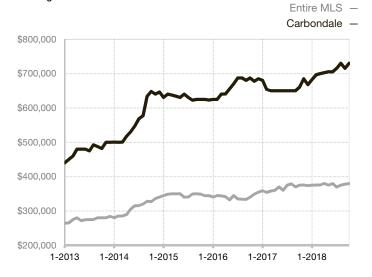
| Single Family                   | October   |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change<br>from Previous Year |
| New Listings                    | 19        | 12        | - 36.8%                              | 233          | 212          | - 9.0%                               |
| Sold Listings                   | 19        | 17        | - 10.5%                              | 136          | 140          | + 2.9%                               |
| Median Sales Price*             | \$705,000 | \$785,000 | + 11.3%                              | \$690,000    | \$779,000    | + 12.9%                              |
| Average Sales Price*            | \$796,412 | \$882,413 | + 10.8%                              | \$810,207    | \$854,570    | + 5.5%                               |
| Percent of List Price Received* | 95.9%     | 96.8%     | + 0.9%                               | 95.8%        | 96.5%        | + 0.7%                               |
| Days on Market Until Sale       | 134       | 145       | + 8.2%                               | 130          | 122          | - 6.2%                               |
| Inventory of Homes for Sale     | 120       | 104       | - 13.3%                              |              |              |                                      |
| Months Supply of Inventory      | 8.6       | 7.3       | - 15.1%                              |              |              |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | October   |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change<br>from Previous Year |  |
| New Listings                    | 4         | 0         | - 100.0%                             | 73           | 72           | - 1.4%                               |  |
| Sold Listings                   | 10        | 4         | - 60.0%                              | 70           | 55           | - 21.4%                              |  |
| Median Sales Price*             | \$430,250 | \$447,500 | + 4.0%                               | \$423,250    | \$475,000    | + 12.2%                              |  |
| Average Sales Price*            | \$494,950 | \$536,250 | + 8.3%                               | \$473,596    | \$530,733    | + 12.1%                              |  |
| Percent of List Price Received* | 98.7%     | 96.8%     | - 1.9%                               | 97.4%        | 97.3%        | - 0.1%                               |  |
| Days on Market Until Sale       | 59        | 242       | + 310.2%                             | 142          | 107          | - 24.6%                              |  |
| Inventory of Homes for Sale     | 33        | 25        | - 24.2%                              |              |              |                                      |  |
| Months Supply of Inventory      | 4.8       | 4.5       | - 6.3%                               |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

