

OFFICIAL PUBLICATION OF THE ASPEN BOARD OF REALTORS®

Aspen REALTOR

SEPTEMBER 2018 V4 N09

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ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

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Chairman of the Board/
CAR Director
Douglas Elliman Real Estate
970.925.8810

jackson.horn@elliman.com

**Krista Klees**

Chair-Elect
Palladium Properties
970.925.8088

krista@palladiumaspen.com

**Ashley Chod**

Treasurer
Aspen Associates Realty
970.544.5800

ashley@aspenassociatesrealty.com

**Evan Boenning**

CAR Director
Aspen Snowmass Sotheby's
Realty
970.429.3765

evan.boenning@sothebysrealty.com

**Chris Lewis**

CAR Director
Aspen Snowmass Sotheby's
International Realty
970.923.2006

chris.lewis@SIR.com

**Carla Van Alstyne**

Secretary
Aspen Snowmass Sotheby's
International Realty
970.618.7124

carla.vanalstyne@sothebysrealty.com

**Stacey Kelly**

Vice Chair
Douglas Elliman
Real Estate
970.923.4700

stacey.kelly@elliman.com

**Maggie Melberg**

Director A
Aspen Snowmass Sotheby's
International Realty
970.618.8658

maggie.melberg@sothebysrealty.com

**Karen Peirson**

Director B
Destination Holdings
970.963.0400

kpeirson@destinationsholdings.com

**Alexandra George**

Legislative/Political Affairs
Director
Carruth Properties Roaring Fork Club
304.561.8760

ageorge@roaringforkclub.com

**Brenda Wild**

Appt. MLS Director
ReMax Premier Properties
970.429.8275

brendawildaspen@gmail.com

**Rod Woelfle**

Appt. Past Chair
Coldwell Banker Mason Morse
970.404.3882

rod@masonmorse.com

STAFF

Maria Cook

Chief Executive Officer
maria@aspenrealtors.com

Nicole Hammes

Member Services
nicole@aspenrealtors.com

Lacey Snyder

Administrative Services
lacey@aspenrealtors.com



Our **MISSION** is to serve our members by providing programs and services that empower them to conduct their business successfully with integrity and competence.

aspenglenwoodmls.com



Jackson
Horn
2018 Chair



Dear Members,

It's been a great year volunteering as the President of the Aspen Board of REALTORS®. I have had the opportunity to gain insights into the Real Estate Industry and ABOR that I had no idea were taking place on our behalf.

I want to take a minute to acknowledge the *many volunteers* that made our Association strong and successful in 2018.

Did you know that ABOR has an **MLS Committee** that meets monthly to review new requests of the membership to improve the online system keeping it competitive and state of the art? Currently, they are working on an improved website with the intention of directing clients straight to a local REALTOR®. **Thank you Brenda Wild, Becky Dombrowski, Corey Crocker and Kent Schuler!**

ABOR hires **Nick Bokone, Political Consultant** to monitor all **private property rights** and city codes/ordinances that will impact our ability to do real estate, so we can get involved when needed. You will have the opportunity to thank him personally at the upcoming Installation Celebration on October 25th @ the Limelight Hotel.

Our mighty **Scholarship Committee** did an amazing job of raising \$75,000. in 2018 at ABOR's 34th Annual Heldman King Scholarship fundraiser. **Thank you, Maggie Melberg, Ann Wilkinson-Smith, Charley Podolak, Lori Hughes, Kim Moran, Raleigh Vos, Rick Head, Marchelle Linscott, Melissa Temple, Amy O'Roarke, Lynn Billac, Fran Hogan, Kristin Maley, Brenda Wild and Susan Hass.**

The **Education Committee** – **Carla VanAlstyne, Stephanie Williams, Jay Miller and Summer Berg** put together a great line up of CE and designation courses.

Krista Klees, ABOR's incoming Chairwoman of the Board, singlehandedly negotiated the **Healthcare Member Benefit PROGRAM**, the newest and most frequently requested member benefit on behalf of ABOR.

And then there is the **Spring and Fall Tour Committees, Professional Standards, Community Involvement** and many other task forces who worked on special projects.

And finally, the Board of Directors who set the vision, goals and budget for the projects, events, benefits and programs at the heart of the organization.

All of these volunteers meet and work closely with our amazing staff throughout the year to keep the Aspen Board of REALTORS® at the forefront of the industry – keeping us competitive, professional, a vital part of the Roaring Fork community and enabling us to do our business successfully.

Please join me in expressing sincere gratitude for our great volunteers and contact ABOR if you would like to get involved in 2019!

CHEERS!

Jackson

CALENDAR OF EVENTS

OCTOBER 2018



ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

SEPTEMBER

14-30 Application and Enrollment Period for Members for Health Insurance Program

25-28 CAR Fall Conference

OCTOBER

03 Water Rights - @ ABOR
09 Mortgage 102 – Bay Equity @ ABOR
12 MLS Board of Directors Meeting
16 Ethics – @ Inn at Aspen
22 FALL Tour
24 FALL Tour
25 ABOR's 46th Annual Awards & Installation Celebration
26 FALL Tour
29 FALL Tour
31 FALL Tour

NOVEMBER

02 FALL Tour
06 2019 Contracts & Forms @ Inn at Aspen
09 MLS Shareholders Meeting/Board Meeting
13 New Member Orientation
14 Ethics – @ ABOR
28 Board of Directors Meeting @ ABOR
30 2019 Contracts & Forms – @ Inn at Aspen

Dates and Deadlines for the Fall Tour – 2018

September 28th – Fall Tour Submission Form to be sent out to Members

October 4th – Deadline for Fall Tour submissions

October 11th – First draft sent to members

October 12th – Final Deadline for changes or additions

October 17th – Final Fall Tour schedule sent to Members

Fall Tour Dates

October 22,24,26,29,31

November 2

Email Fall Tour Submissions to nicole@aspenrealtors.com

SAVE THE DATES:

December 06
Photos with Santa

December 07
ABOR's Holiday Party

Register to VOTE or update
registration information:

govotecolorado.com

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- We are solution oriented with the ability to work outside of standard conventional underwriting guidelines
- We provide in house mortgage servicing on our mortgages



Kseniya Mamlin
W: (970) 748-4220
kseniya.mamlin@efirstbank.com
NMLS ID: 1339934



Tyler Barletta
W: (970) 429-6203
tyler.barletta@efirstbank.com
NMLS ID: 1072402



Rob Meinert
W: (970) 928-5984
rob.meinert@efirstbank.com
NMLS ID: 1531050



Andrew Reed
W: (970) 928-5999
andrew.reed@efirstbank.com
NMLS ID: 1309356



Stacey Novak
W: (970) 928-5989
stacey.novak@efirstbank.com
NMLS ID: 1174615



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News in the Roaring Fork Valley of Particular Interest to the Real Estate Community

Aspen

City Office Space Purchase to Go to Voters

Aspen City Council will postpone making a choice between two options for new government offices, setting a course to have voters decide the initiative's fate, the Aspen Daily News reported...[MORE](#)

Smuggler Racquet Club Chooses Sunrise to Develop

Members of the Smuggler Racquet Club have reached an agreement with Sunrise Co. for development of the 45-year-old club that sits on 6 acres of prime real estate in east Aspen, the Aspen Daily News reported...[MORE](#)

Rustique, The Cottage & Cooking School Up for Sale

Veteran restaurateur Rob Ittner is selling his three businesses, Rustique, The Cooking School of Aspen, and The Cottage, the Aspen Times reported. Through broker Angi Wang of the commercial real estate firm Setterfield & Bright, Ittner is asking \$685,000, which would entitle the new owner to the three businesses' assets and leases, which all have 13 years remaining on them Ittner...[MORE](#)

Snowmass

Limelight Hotel Snowmass Will Open in Early January

After an ambitious, 18-month schedule to complete a 99-room hotel with 11 private residences, a restaurant, spa, climbing wall and conference space, the Limelight Hotel in Snowmass Base Village will open its guest rooms in early 2019, the Aspen Daily News reported...[MORE](#)

Snowmass Sets Record Occupancy for July

Snowmass Village recorded a record month for paid occupancy in July, as 70.4 percent of its beds were filled, according to a report issued by the reservations agency Stay Aspen Snowmass...[MORE](#)

Basalt

River Center Opens in Basalt

The Roaring Fork Conservancy officially opened its new River Center in Basalt. The center is dedicated to watershed health, research, preservation and education, the Aspen Daily News reported. The conservancy was established 22 years ago by the Roaring Fork Club and the town of Basalt to promote water conservation and the protection of the Roaring Fork watershed...[MORE](#)

Carbondale

Six Lots for Sale Downtown

Carbondale's historic downtown area is up for sale—sort of—the Sopris Sun reported. Six lots recently and simultaneously were added to Aspen-based realtor Karen Toth's listings, and one is already under contract. That's the 6,900-square-foot lot at 190 Main St. next to KDNK. All of the properties are undeveloped, meaning that over the next several years, the face of downtown could change quite a bit. The largest parcel for sale — a little more than 2.5 acres listed for more than \$6.8 million — surrounds the Thunder River Theatre Company building, which is ripe for redevelopment.

Glenwood Springs

Retail Sizzles with Temps

Glenwood Springs endured a scorching summer, temperature wise, and the city has also enjoyed a hot season financially speaking, the Glenwood Springs Post Independent reported. Out of Glenwood's 15 retail categories ranging from miscellaneous retail to marijuana, only three took a dip.

During the month of June alone, Glenwood collected \$1,824,148 in sales tax, which equates to a 5.14 percent increase, or \$89,147 more than what was collected in June of 2017. And, through half of 2018, the city has collected nearly \$8.5 million in sales taxes, reflecting nearly \$229 million in total retail sales for the year.

Pitkin County

Property Tax Question to Be on November Ballot

Pitkin County commissioners officially approved ballot language for the Nov. 6 election aimed at renewing and increasing the property tax that supports the county's Healthy Community Fund, which assists local health and social-service programs, the Aspen Daily News reported...[MORE](#)

Sales in Aspen Flat While Snowmass Continues to Climb

Real estate sales in Aspen have been slower in 2018 than last year, while Snowmass Village activity continues to receive a boost from the vertical construction in Base Village, the Aspen Daily News reported, according to a report provided by Andrew Ernemann, broker associate for Aspen Sotheby's International...[MORE](#)

RFTA Tax Questions Moves to Ballot

RFTA's board of directors' board voted unanimously to seek a property tax of 2.65 mill levy that is projected to raise in excess of \$9 million in the first year it is implemented, the Glenwood Springs Post Independent reported...[MORE](#)

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Escrow Staff: Mary Chalverus, Amanda Libra, Kate Staskauskas (Basalt);
Title Officer: Kurt Beereboom; Escrow/Manager: Julie Morrah

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ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley



Professional Development Calendar



Troy Wineland
Water Commissioner, Colorado
Division of Water Resources

Water Rights - What you need to know...

Learn about what resources the CO Division of Water offers, terminology, wells and permitting, and augmentation plans. This course will also focus on a Pitkin/Eagle/Garfield County perspective of water rights and what you should know.

October 3rd | 9:00am-10:30am | 1hrs CE | \$20 | ABOR

[Call ABOR to Register](#)



Adrian Rippy-Sheehy
Professor of Real Estate

Code of Ethics for REALTORS®

REALTORS® are required to complete an ethics training within two-year cycles. A new two-year cycle began January 1st, 2017. The deadline for this cycle is December 31st, 2018.

October 16th | 8:30am-12:30pm | 4hrs CE | \$55 | Inn at Aspen

[Click HERE to Register](#)



Adrian Rippy-Sheehy
Professor of Real Estate

CO Contracts and Forms - 2019

The purpose of this course will be to introduce REALTORS® to the most recent updates in Colorado Forms & Contracts, which are mandatory for use 1/1/2019.

November 7th | 8:30am-12:30pm | 4hrs CE | \$55 | Inn at Aspen

[Click HERE to Register](#)



Adrian Rippy-Sheehy
Professor of Real Estate

Code of Ethics for REALTORS®

REALTORS® are required to complete an ethics training within two-year cycles. A new two-year cycle began January 1st, 2017. The deadline for this cycle is December 31st, 2018.

November 14th | 8:30am-11:30am | 3hrs CE | \$40 | ABOR

[Call ABOR to Register](#)



Beth Ann Mott
Managing Broker for Berkshire
Hathaway/Denver

CO Contracts and Forms - 2019

The purpose of this course will be to introduce REALTORS® to the most recent updates in Colorado Forms & Contracts, which are mandatory for use 1/1/2019.

November 30th | 8:30am-12:30pm | 4hrs CE | \$55 | Inn at Aspen

[Click HERE to Register](#)



John Wendt
CBMM

CREC Annual Commission Update

2018 version of the Annual Commission Update (ACU) 4-hour Mandatory course as required by DORA

December 11th | 8:30am-12:30pm | 4hrs CE | \$55 | Limelight Hotel Aspen

[Click HERE to Register](#)

Code of Ethics for REALTORS®

REALTORS® are required to complete an ethics training within a two-year cycle. The deadline for this two-year cycle is December 31, 2018.

December 11th | 1:00pm-5:00pm | 4hrs CE | \$55 | Limelight Hotel Aspen

[Click HERE to Register](#)

Aspen Board of REALTORS® - 970.927.0235 - 23400 Two Rivers Road, Suite 44, Basalt, Colorado - www.aspenrealtors.com





Please Plan to Attend
46th Annual Aspen Board of REALTORS®

INSTALLATION & AWARDS CEREMONY

DATE

Thursday, October 25th, 2018

TIME

5 - 8pm

LOCATION

The Limelight Hotel, Aspen

Sponsor & Registration Details Soon to Follow



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WHAT'S TRENDING

Self Defense Class September 6th, 2018



The Aspen Board of REALTORS® is proud to announce that we are offering our Members a Healthcare Benefit Program.

Questions: memberbenefit@strategopartners.com

INTRODUCING OUR MEMBER HEALTHCARE BENEFIT PROGRAM

PROVIDER NETWORK	COVERAGE BEGINS	MEMBERS ELIGIBLE FOR THE PROGRAM
Broad national PPO network	January 1, 2019	All members of the Aspen Board of REALTORS® including Affiliate Members

PROGRAM TIME LINE

To take advantage of this extraordinary Member benefit and gain access to our Healthcare Program, follow the steps outlined in this time line. For more information, view the PDF on our homepage, AspenRealtors.com.

September 14 th - 30 th 2018	October 2018	October 15 th - 31 st 2018	November 1 st - 16 th 2018	December 2018	January 1 st 2019
Complete online application and medical questionnaire <i>(Required for all those intending to enroll, but not binding until enrolled)</i>	Application review and underwriting	Determination and communication of monthly contribution amounts	Member enrollment in the PROGRAM	Cards and PROGRAM materials sent to enrolled Members	Coverage in the PROGRAM begins

STRATEGO PARTNERS

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CHANGES ARE COMINGTO THE CARAVAN TOURS

Do you struggle with viewing all the properties scheduled on the Caravan Tours?

- All caravan tours will start at 9:00am and conclude at 11:30am
- Changes to the caravan tour hours will begin the week of **October 1st**

Have you ever asked yourself...what are the Caravan Tour Boundary Lines?

- Aspen and Snowmass boundary lines will be aligned with the MLS boundary lines.
- Basalt Caravan boundary lines will be extended to Catherine's Store Rd/CR 100 and include all properties between El Jebel and Carbondale. This will work in conjunction with the Carbondale Caravan Tour; however, will not overlap with the Carbondale Caravan boundary lines.
- All listings must fall within the defined boundary lines and will not be considered for any other Caravan Tours offered by ABOR.
- [Click Here](#) to view the MLS boundary lines

Isn't it frustrating when your property address is incorrect, or your name is spelled wrong on the Caravan Tour B2B sent to the membership?.

- Starting the week of October 1st, ABOR will send out one hyperlink, via email, for the weekly CaravanTours, generated by the Tour of Homes option from flexmls
- Brokers will also be able to view the Caravan Tours on the Tour of Homes option on the MLS
- Instructions to View the Caravan Tours on the MLS
 - Go to Menu (upper left corner)
 - Daily Functions
 - Tour/Open Houses
 - Select Tour of Homes
 - Select Date
 - Click Next
 - Click on Globe to view in geographical order
- These changes and improvements to the Caravan Tour B2B emails will begin the week of October 1st

CARAVAN Task Force meet to improve the CARAVAN experience.



Elliot
Eisenberg,
Ph.D.,

GraphsandLaughs, LLC



ABOR BRIEFS

Why Healthcare Is So Expensive

While there are many reasons why healthcare spending is growing much faster than the economy — including an aging population and the rising cost of prescription drugs — one problem that gets virtually no attention and is a primary cost driver is cross-subsidies. The reason cross-subsidies exist in the first place is because lawmakers want to subsidize healthcare costs for the poor, the sick, and other potential voters — which is well meaning — but lawmakers do not want to raise taxes to pay for these programs. So they hide the taxes they should impose in the form of cross-subsidies.

Let me explain. If someone with no money walks into an emergency room and needs care, they get care. But to recover the cost of services provided to the indigent, hospitals must overcharge everybody else. Making matters worse, Medicare and Medicaid do not pay the full amount of their service cost. As a result, hospitals must substantially overcharge everybody else, and that unlucky bunch is patients with private insurance and those who pay cash.

Of course, giving free or subsidized healthcare to some by overcharging paying customers is essentially imposing a tax on those who can pay in order to subsidize those who can't or won't. But — and this is the key — this hidden tax does not appear anywhere. As such, it is politically costless, and that's why it is so appealing to politicians. If that were all, it would not be so bad. But it gets worse, much worse.

Cross-subsidies are much more inefficient than raising taxes and spending the revenue on, in this case, healthcare. Here's why. In an ideal market, if a hospital or doctor is going to overcharge some patients, those patients will have an incentive to shop around for a cheaper insurance plan. That insurance plan could be cheaper if it sends patients to hospitals and doctors who don't overcharge. But if enough such plans were to exist, the entire system would fail because these new low-cost providers would drive the high-cost providers out of business and the poor would not be served. Thus, the introduction of cross-subsidies must be accompanied by a

prohibition on competition. One of the ways we see this lack of competition manifesting itself is insurance plans such as bronze, silver, and gold all offering the same services.

And once there is no competition, there is no incentive for any non-competitive service providers to innovate for better care or lower costs, and that, in turn, drives up costs for everyone. If you are old enough, you remember that prior to the 1980s, local phone calls were cheap, often free. That was because long distance calls were very expensive; there was cross-subsidy from long distance calls to local calls. Of course, firms wanted to compete to provide overpriced long-distance calls, but the system would have unraveled. So, the federal government gave AT&T a monopoly and, in that way, kept competitors out and prices up.

Once there is no competition, be it in telecommunications, airlines, trucking, banking, or stock trading, inefficiencies multiply, and prices rise. Returning to healthcare, because of this lack of any meaningful competition, consumers know the cost of nothing they consume and care even less. What kind of market operates well when prices are well hidden? If there were real price competition, consumers would be bombarded with ads boasting of better prices and outcomes and we would all be winners.

Increasing taxes and spending, while hardly ideal, sure beats cross-subsidies and the attendant monopolies that drive up costs, prevent firm entry, and eliminate innovation. Until cross-subsidies are eliminated, US healthcare costs will continue to spiral out of control and we will be able to do nothing more than wish for a competitive, innovative and efficient healthcare market.

Elliot Eisenberg, Ph.D. is President of GraphsandLaughs, LLC and can be reached at Elliot@graphsandlaughs.net. His daily 70-word economics and policy blog can be seen at www.econ70.com. You can subscribe and have the blog delivered directly to your email by visiting the website or by texting the word "BOWTIE" to 22828.



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Coffee Break: Your Flexmls General Preferences

Sept 26th | 11:00 - 11:30 AM (CDT)

Grab your favorite caffeinated beverage and join us for a quick overview of all the options available under General Preferences.

Creating Map Overlays & Statistics

Oct 11th | 11:00 AM - 12:00 PM (CDT)

Become a map master and learn how to turn polygons into map overlays and how to use them in your searches and statistics.

Managing Collections in Flexmls Pro

Oct 30th | 1:00 - 1:30 PM (CDT)

If you want to know more about collections, this is the webinar for you. Learn what they are and how you can manage them.

Flexmls Tools to be Thankful For

Nov 19th | 12:00 - 12:30 PM (CST)

'Tis the season to be thankful. Join us to get a highlight of some of our favorite Flexmls features.

Working From Your (Parked) Car

Dec 13th | 10:30 - 11:00 AM (CST)

We know that you are always on the go and working from everywhere. Join us to learn some tips for working with Flexmls on the go.



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Government Affairs

Lots of Ballot Questions In Store for Roaring Fork Valley Residents, by Nick Bokone, Political Consultant

Twelve Roaring Fork Valley ballot measures — including property tax requests from four local fire districts — were officially certified for the midterm election in November. But, not everyone will see all those measures. Many are proposals from special taxing districts that will only appear for people in those districts.

The longest ballot in the Upper Roaring Fork Valley will go to city of Aspen residents. The city certified four separate ballot issues for the November election.

Leading the pack is a question approved by the Aspen City Council about where Aspen should build new city office space — across from City Hall or across from Rio Grande Park. Another is a question submitted via citizen-sponsored petition that will ask city voters to change the date of municipal elections from May to March. The final two questions would amend the city's home rule charter process surrounding the issuance of revenue bonds and franchises to allow for those things to be done without voter approval.

Pitkin County certified a question asking to reauthorize the Healthy Community Fund at a higher property tax rate. That fund currently subsidizes much of the county's public health budget, as well as allowing for grants to numerous area nonprofits that benefit community health.

The town of Snowmass Village will ask residents if they want to include an additional 5 percent sales tax on marijuana and marijuana products sold in the town. That would be on top of the 15 percent excise tax and 10 percent sales tax already imposed by the state.

Nearly all voters in the Roaring Fork Valley will have a chance to vote on creating a property tax mill levy to support the Roaring Fork Transportation Authority bus system.

Colorado Mountain College will ask voters to be allowed to adjust its mill levy to maintain revenue lost to a reduced statewide tax rate.

Finally, there are the fire districts, which were front and center this summer thanks to the Lake Christine Fire in the midvalley. Districts asking voters for more property tax money include the Aspen Fire Protection District, the Snowmass Wildcat Fire Protection District, the Basalt Fire District and two questions concerning the Carbondale and Rural Fire Protection District.

Aspen Ballot Question Will Decide Location of City Offices

In Aspen, one of those many ballot questions will ask voters this fall to decide their preference on where new city offices should be built.

With little discussion, City Council signed off on a settlement agreement with two city residents who sued the local government over its approval for as much as 37,500 square feet of new offices between Rio Grande Park and Galena Plaza. Council also voted on language that will appear on the Nov. 6 ballot.

The settlement agreement stipulates that plaintiffs Steve Goldenberg and Marcia Goshorn, who are assisted by Snowmass Canyon resident Toni Kronberg, must stay their lawsuit until the election is certified. If the majority of voters choose Ordinance 4, which council passed in 2017 that approved the Rio Grande office building, the case will be dismissed with prejudice.

If the majority of voters support the city buying 27,000 square feet of turnkey office space at 517 E. Hopkins Ave. and 204 S. Galena St. from developer Mark Hunt, the city will rescind the ordinance approving the Rio Grande project. The only way the legal case continues is if negotiations on a real estate contract between the city and Hunt break down and the deal for turnkey office space doesn't happen.

The measure that will be placed on the November ballot is advisory only, but the terms of the settlement make the election results binding.

Let's Go Colorado Officially Makes the November Ballot Statewide

Backers of Initiative 153 gathered enough signatures to place the measure on the fall ballot, Colorado Secretary of State Wayne Williams said Thursday. The measure — nicknamed "Let's Go, Colorado" — would increase the state's sales-and-use tax rate by 0.62 percentage points from 2.9 percent to 3.52 percent.

The Colorado Association of REALTORS® is supporting this measure, which would finance bonds for up to \$6 billion for road and highway improvements, as well as transit projects. A cut of the money would go to local governments to use on their needs. If voters approve, 45 percent of the windfall would go to the Colorado Department of Transportation, local governments would get 40 percent and the rest would go to multimodal projects to reduce traffic congestion.



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ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley



Williams' office determined that supporters submitted 195,499 valid voter signatures, based on a review of a portion of the petitions submitted — well over the 98,492 needed to qualify for the ballot.

FHFA Ends Single Family Rental Program

On August 21, 2018, the Federal Housing Finance Agency (FHFA) announced that Fannie Mae and Freddie Mac (Enterprises) are ending their single-family rental pilot programs, stating that the larger single-family rental investor market continues to perform successfully without the liquidity provided by the Enterprises. Moreover, the Enterprises will limit their participation in the single-family rental market to their prior investments over the past two years.

NAR has long opposed the Enterprises providing financial guarantees to large Wall Street investors, who can use their financial advantage and outbid homebuyers, which reduces the supply of affordable homes for Americans. The Enterprises' single-family rental deals with Wall Street giants have clearly not advanced affordable homeownership.

NAR Meets with GAO to Discuss Fannie Mae and Freddie Mac

Near the end of the summer, staff from NAR's Federal advocacy team met with analysts from the Government Accounting Office (GAO) to discuss the current state of Fannie Mae and Freddie Mac in conservatorship and its impact on the real estate market. This meeting was a follow up to a round of meetings that GAO held with NAR and other industry players in 2014 that resulted in a study.

NAR staff emphasized to the GAO that while not perfect, Fannie Mae and Freddie Mac have done a good job of providing steady, stable and affordable credit to a broad market during very difficult times. Furthermore, preserving the benefits of the current system should be a primary goal of any reform efforts in the coming years.

In addition to engaging with the GAO, NAR recently brought together a panel of industry experts to discuss the future of Fannie Mae and Freddie Mac. NAR will continue to actively engage in the discussion to protect the vibrant, national housing finance market.

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MEMBERSHIP REPORT

September 2018

**For MLS Support
or Questions:**
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New REALTOR® Members

Jessica Grenier
Red Deer Realty

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New Offices

Property Depot
Resort Real Estate Experts

Broker Direct
Frias Properties (Real Estate office – reinstated)

New Secondary Members

Hagen Kuhl
Property Depot

Schaunon Winter
Broker Direct

Rebecca Redman-Hamaoui
BHHS/SMV

Jason Hodges
CBMM/Aspen

Amy Susan Smits
Resort Real Estate Experts

Reinstated Members

Heather Nieslanik
Managing Broker/Frias Properties

Company Changes

Michelle Sullivan
Christie's International Real Estate Aspen

Trudi Watkins
Riverstone Real Estate

Carla Van Alostyne
Engel & Volkers/Aspen

Boone Schweitzer
ASSIR/Snowmass

New Affiliate Members

Weiss & Wirth Interior Design

Membership Stats

Thank you for your business!

REALTOR® Members - 692

Primary - 654

Secondary - 38

Non-Members - 7

Affiliates - 47



ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

WELCOME

AUGUST 2018



Dear Member,

As a benefit of membership, the Aspen Board of REALTORS® is proud to present CAR's latest local monthly housing statistics based off of sales in our FlexMLS program. As a reminder, ABOR has partnered with CAR and ShowingTime (formerly 10K, a real estate research and marketing firm) to provide these monthly real estate reports at the State, Regional and Local levels. These reports are released to the media and published for the public to view on the CAR website. The Local reports are shared by each area board.

The reports are broken down by major area for the Aspen/Glenwood MLS listings. The links are provided here for your convenience.

[**Aspen Report August 2018 >>>**](#)

[**Basalt Report August 2018 >>>**](#)

[**Carbondale Report August 2018 >>>**](#)

[**Glenwood Springs Report August 2018 >>>**](#)

[**Marble Report August 2018 >>>**](#)

[**Missouri Heights Report August 2018 >>>**](#)

[**New Castle Reports August 2018 >>>**](#)

[**Old Snowmass Reports August 2018 >>>**](#)

[**Redstone Reports August 2018 >>>**](#)

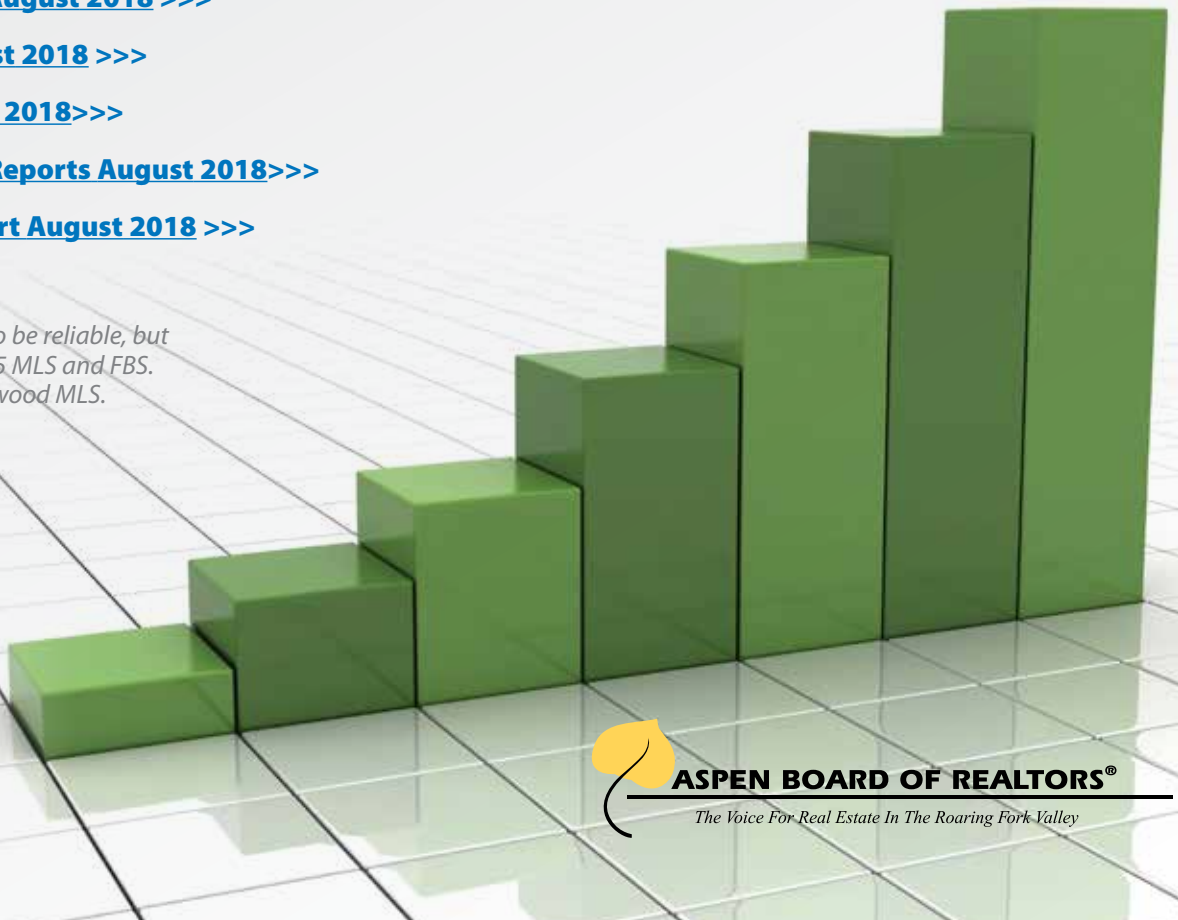
[**Rifle Reports August 2018 >>>**](#)

[**Silt Reports August 2018>>>**](#)

[**Snowmass Village Reports August 2018>>>**](#)

[**Woody Creek Report August 2018 >>>**](#)

*Information is deemed to be reliable, but
is not guaranteed. © 2015 MLS and FBS.
Prepared by Aspen Glenwood MLS.*



ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

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CAR LEGAL HOTLINE

For More Information Visit:

<http://www.coloradorealtors.com/legal-hotline/>

The Legal Hotline number **303-785-7171**, is available between 9am-12pm and 1pm-4pm, Monday-Friday. This FREE benefit is available for designated REALTORS® and one office designee.



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REALTORS®