

# Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## Snowmass Village

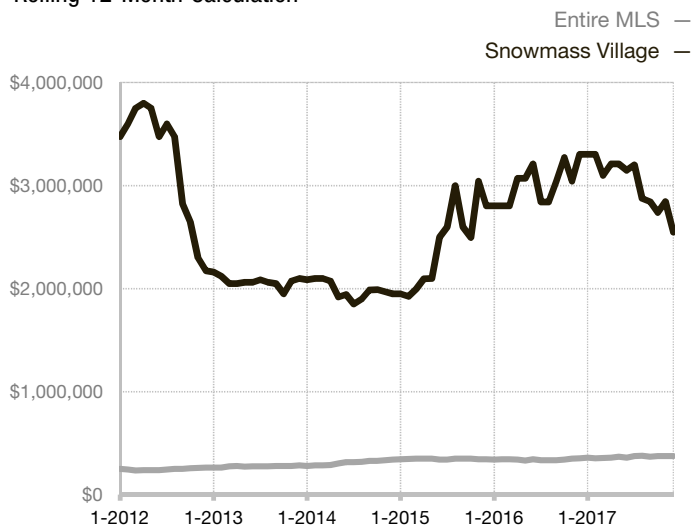
Single Family	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	10	5	- 50.0%	74	72	- 2.7%
Sold Listings	4	5	+ 25.0%	38	43	+ 13.2%
Median Sales Price*	\$3,250,000	\$2,065,000	- 36.5%	\$3,305,000	\$2,550,000	- 22.8%
Average Sales Price*	\$3,383,750	\$2,135,500	- 36.9%	\$3,939,355	\$3,305,442	- 16.1%
Percent of List Price Received*	91.8%	90.4%	- 1.5%	91.9%	91.6%	- 0.3%
Days on Market Until Sale	389	107	- 72.5%	234	220	- 6.0%
Inventory of Homes for Sale	69	60	- 13.0%	--	--	--
Months Supply of Inventory	20.0	16.7	- 16.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	27	19	- 29.6%	172	136	- 20.9%
Sold Listings	11	10	- 9.1%	88	104	+ 18.2%
Median Sales Price*	\$662,500	\$677,288	+ 2.2%	\$666,250	\$626,500	- 6.0%
Average Sales Price*	\$955,455	\$804,158	- 15.8%	\$916,008	\$923,144	+ 0.8%
Percent of List Price Received*	95.1%	94.3%	- 0.8%	93.2%	94.7%	+ 1.6%
Days on Market Until Sale	174	175	+ 0.6%	256	264	+ 3.1%
Inventory of Homes for Sale	179	121	- 32.4%	--	--	--
Months Supply of Inventory	24.4	14.0	- 42.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

