Local Market Update for December 2017 A Research Tool Provided by the Colorado Association of REALTORS®



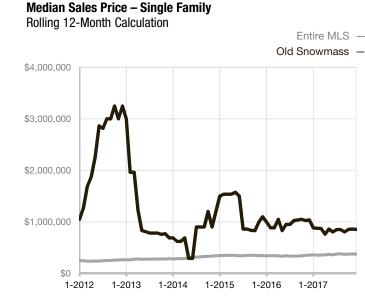
Old Snowmass

Single Family	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	5	2	- 60.0%	47	42	- 10.6%
Sold Listings	3	0	- 100.0%	14	16	+ 14.3%
Median Sales Price*	\$2,600,000	\$0	- 100.0%	\$1,037,500	\$854,750	- 17.6%
Average Sales Price*	\$2,280,000	\$0	- 100.0%	\$1,483,179	\$1,179,877	- 20.4%
Percent of List Price Received*	97.1%	0.0%	- 100.0%	93.1%	93.1%	0.0%
Days on Market Until Sale	676	0	- 100.0%	292	154	- 47.3%
Inventory of Homes for Sale	39	36	- 7.7%			
Months Supply of Inventory	22.3	22.5	+ 0.9%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year	
New Listings	0	0		4	9	+ 125.0%	
Sold Listings	0	1		1	8	+ 700.0%	
Median Sales Price*	\$0	\$244,250		\$202,000	\$267,500	+ 32.4%	
Average Sales Price*	\$0	\$244,250		\$202,000	\$322,281	+ 59.5%	
Percent of List Price Received*	0.0%	93.9%		98.5%	96.4%	- 2.1%	
Days on Market Until Sale	0	40		13	112	+ 761.5%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	2.0	1.0	- 50.0%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

