

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



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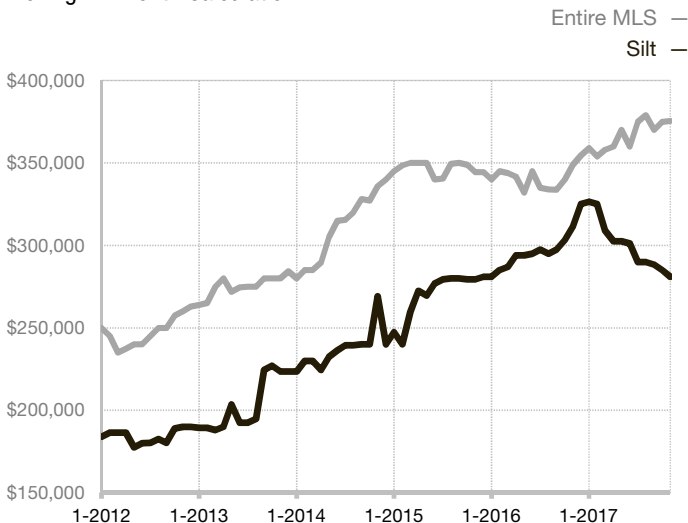
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year |
| New Listings | 12 | 3 | - 75.0% | 109 | 112 | + 2.8% |
| Sold Listings | 7 | 4 | - 42.9% | 79 | 69 | - 12.7% |
| Median Sales Price* | \$336,000 | \$229,500 | - 31.7% | \$319,000 | \$280,000 | - 12.2% |
| Average Sales Price* | \$365,714 | \$230,750 | - 36.9% | \$322,809 | \$308,007 | - 4.6% |
| Percent of List Price Received* | 98.4% | 98.9% | + 0.5% | 98.4% | 98.6% | + 0.2% |
| Days on Market Until Sale | 35 | 50 | + 42.9% | 82 | 57 | - 30.5% |
| Inventory of Homes for Sale | 29 | 22 | - 24.1% | -- | -- | -- |
| Months Supply of Inventory | 4.0 | 3.7 | - 7.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year |
| New Listings | 3 | 2 | - 33.3% | 27 | 25 | - 7.4% |
| Sold Listings | 0 | 5 | -- | 19 | 17 | - 10.5% |
| Median Sales Price* | \$0 | \$318,230 | -- | \$208,000 | \$242,000 | + 16.3% |
| Average Sales Price* | \$0 | \$268,246 | -- | \$213,613 | \$226,655 | + 6.1% |
| Percent of List Price Received* | 0.0% | 97.7% | -- | 97.6% | 99.2% | + 1.6% |
| Days on Market Until Sale | 0 | 63 | -- | 34 | 63 | + 85.3% |
| Inventory of Homes for Sale | 4 | 8 | + 100.0% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 3.6 | + 111.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

