Local Market Update for July 2017 A Research Tool Provided by the Colorado Association of REALTORS®

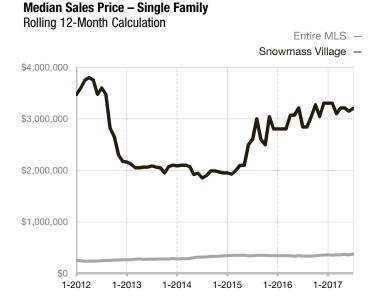
Snowmass Village

Single Family	July			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	12	8	- 33.3%	48	46	- 4.2%
Sold Listings	2	1	- 50.0%	23	20	- 13.0%
Median Sales Price*	\$2,535,500	\$1,800,000	- 29.0%	\$3,560,000	\$3,382,500	- 5.0%
Average Sales Price*	\$2,535,500	\$1,800,000	- 29.0%	\$4,133,826	\$3,757,375	- 9.1%
Percent of List Price Received*	98.0%	96.0%	- 2.0%	90.8%	90.7%	- 0.1%
Days on Market Until Sale	7	3	- 57.1%	200	242	+ 21.0%
Inventory of Homes for Sale	66	72	+ 9.1%			
Months Supply of Inventory	19.8	22.6	+ 14.1%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	10	10	0.0%	93	65	- 30.1%
Sold Listings	2	5	+ 150.0%	38	52	+ 36.8%
Median Sales Price*	\$700,000	\$560,000	- 20.0%	\$635,000	\$705,250	+ 11.1%
Average Sales Price*	\$700,000	\$1,061,325	+ 51.6%	\$1,012,931	\$929,452	- 8.2%
Percent of List Price Received*	89.4%	96.6%	+ 8.1%	93.4%	94.7%	+ 1.4%
Days on Market Until Sale	411	197	- 52.1%	232	235	+ 1.3%
Inventory of Homes for Sale	189	136	- 28.0%			
Months Supply of Inventory	32.9	16.0	- 51.4%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

