## Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## Silt

Single Family	March			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	9	16	+ 77.8%	19	29	+ 52.6%
Sold Listings	4	7	+ 75.0%	13	20	+ 53.8%
Median Sales Price*	\$273,000	\$248,000	- 9.2%	\$323,000	\$274,950	- 14.9%
Average Sales Price*	\$283,000	\$262,557	- 7.2%	\$332,212	\$289,445	- 12.9%
Percent of List Price Received*	98.9%	96.8%	- 2.1%	97.6%	98.3%	+ 0.7%
Days on Market Until Sale	214	89	- 58.4%	204	70	- 65.7%
Inventory of Homes for Sale	23	21	- 8.7%			
Months Supply of Inventory	3.2	2.8	- 12.5%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	7	1	- 85.7%	11	3	- 72.7%
Sold Listings	0	0		3	1	- 66.7%
Median Sales Price*	\$0	\$0		\$188,500	\$263,000	+ 39.5%
Average Sales Price*	\$0	\$0		\$182,500	\$263,000	+ 44.1%
Percent of List Price Received*	0.0%	0.0%		97.4%	99.2%	+ 1.8%
Days on Market Until Sale	0	0		16	8	- 50.0%
Inventory of Homes for Sale	8	4	- 50.0%			
Months Supply of Inventory	4.6	1.6	- 65.2%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation Entire MLS – Silt – \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000

1-2014

1-2015

1-2016

1-2017

1-2012

1-2013

## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

