Local Market Update for November 2016

A Research Tool Provided by the Colorado Association of REALTORS®



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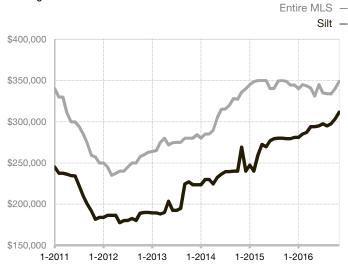
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 11-2015 | Thru 11-2016 | Percent Change from Previous Year |
| New Listings | 4 | 11 | + 175.0% | 94 | 110 | + 17.0% |
| Sold Listings | 5 | 7 | + 40.0% | 81 | 79 | - 2.5% |
| Median Sales Price* | \$280,000 | \$336,000 | + 20.0% | \$280,000 | \$319,000 | + 13.9% |
| Average Sales Price* | \$233,200 | \$365,714 | + 56.8% | \$299,479 | \$322,809 | + 7.8% |
| Percent of List Price Received* | 97.0% | 98.4% | + 1.4% | 97.7% | 98.4% | + 0.7% |
| Days on Market Until Sale | 37 | 35 | - 5.4% | 72 | 82 | + 13.9% |
| Inventory of Homes for Sale | 23 | 27 | + 17.4% | | | |
| Months Supply of Inventory | 3.2 | 3.7 | + 15.6% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|-----------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 11-2015 | Thru 11-2016 | Percent Change from Previous Year |
| New Listings | 0 | 3 | | 15 | 27 | + 80.0% |
| Sold Listings | 1 | 0 | - 100.0% | 12 | 19 | + 58.3% |
| Median Sales Price* | \$194,900 | \$0 | - 100.0% | \$186,250 | \$208,000 | + 11.7% |
| Average Sales Price* | \$194,900 | \$0 | - 100.0% | \$158,783 | \$213,613 | + 34.5% |
| Percent of List Price Received* | 100.0% | 0.0% | - 100.0% | 97.8% | 97.6% | - 0.2% |
| Days on Market Until Sale | 5 | 0 | - 100.0% | 28 | 34 | + 21.4% |
| Inventory of Homes for Sale | 1 | 3 | + 200.0% | | | |
| Months Supply of Inventory | 0.6 | 1.3 | + 116.7% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

