Local Market Update for March 2016

A Research Tool Provided by the Colorado Association of REALTORS®



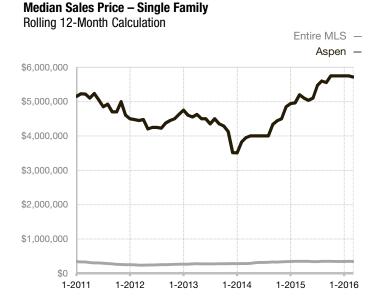
Aspen

Single Family	March			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 3-2016	Percent Change from Previous Year
New Listings	13	11	- 15.4%	37	46	+ 24.3%
Sold Listings	6	3	- 50.0%	19	9	- 52.6%
Median Sales Price*	\$5,117,500	\$5,500,000	+ 7.5%	\$5,750,000	\$5,065,000	- 11.9%
Average Sales Price*	\$6,101,667	\$6,333,485	+ 3.8%	\$6,544,342	\$5,596,162	- 14.5%
Percent of List Price Received*	93.7%	80.4%	- 14.2%	91.1%	85.0%	- 6.7%
Days on Market Until Sale	223	70	- 68.6%	181	191	+ 5.5%
Inventory of Homes for Sale	148	161	+ 8.8%			
Months Supply of Inventory	14.9	18.9	+ 26.8%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 3-2016	Percent Change from Previous Year	
New Listings	27	24	- 11.1%	69	62	- 10.1%	
Sold Listings	17	14	- 17.6%	37	28	- 24.3%	
Median Sales Price*	\$1,000,000	\$1,175,000	+ 17.5%	\$1,440,000	\$1,259,000	- 12.6%	
Average Sales Price*	\$1,379,500	\$1,238,393	- 10.2%	\$2,601,378	\$1,815,875	- 30.2%	
Percent of List Price Received*	94.6%	94.8%	+ 0.2%	94.3%	95.7%	+ 1.5%	
Days on Market Until Sale	236	160	- 32.2%	246	157	- 36.2%	
Inventory of Homes for Sale	153	200	+ 30.7%				
Months Supply of Inventory	11.0	13.5	+ 22.7%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

