Local Market Update for Quarter 4-2014

A Research Tool Provided by the Colorado Association of REALTORS®



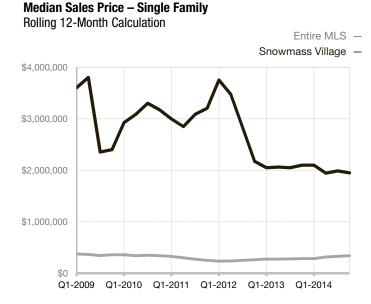
Snowmass Village

Single Family	Quarter 4			Year to Date		
Key Metrics	2013	2014	Percent Change from Previous Year	Thru Q4-2013	Thru Q4-2014	Percent Change from Previous Year
New Listings	17	15	- 11.8%	64	67	+ 4.7%
Sold Listings	8	8	0.0%	29	37	+ 27.6%
Median Sales Price*	\$2,165,500	\$2,100,000	- 3.0%	\$2,100,000	\$1,950,000	- 7.1%
Average Sales Price*	\$3,686,750	\$3,420,625	- 7.2%	\$3,948,862	\$2,697,649	- 31.7%
Percent of List Price Received*	89.8%	91.1%	+ 1.4%	89.7%	91.0%	+ 1.4%
Days on Market Until Sale	338	198	- 41.4%	242	165	- 31.8%
Inventory of Homes for Sale	67	62	- 7.5%			
Months Supply of Inventory	25.4	18.4	- 27.6%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 4			Year to Date		
Key Metrics	2013	2014	Percent Change from Previous Year	Thru Q4-2013	Thru Q4-2014	Percent Change from Previous Year
New Listings	74	34	- 54.1%	175	144	- 17.7%
Sold Listings	21	12	- 42.9%	129	91	- 29.5%
Median Sales Price*	\$675,000	\$587,500	- 13.0%	\$508,212	\$550,000	+ 8.2%
Average Sales Price*	\$798,900	\$744,875	- 6.8%	\$694,227	\$846,535	+ 21.9%
Percent of List Price Received*	92.7%	95.1%	+ 2.6%	93.2%	92.5%	- 0.8%
Days on Market Until Sale	271	192	- 29.2%	181	228	+ 26.0%
Inventory of Homes for Sale	181	165	- 8.8%			
Months Supply of Inventory	16.8	19.9	+ 18.5%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

