

OFFICIAL PUBLICATION OF THE ASPEN BOARD OF REALTORS®

Aspen REALTOR®

JANUARY V4 N01

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ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

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Our **MISSION** is to serve our members by providing programs and services that empower them to conduct their business successfully with integrity and competence.

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Jackson
Horn
2018 Chair



Dear Members,

The Aspen Board of REALTORS® is proud to stand with the National Association of REALTORS® in a year-long commemoration of the 50th Anniversary of the Fair Housing Act. The commemoration will focus on three key elements of Fair Housing:

- Acknowledging the organization's past role in the fight for fair housing;
- Understanding how we as a nation are constantly improving our commitment to fair housing;
- Embracing REALTORS®' role at the forefront of advancing fair housing, leading efforts to address community fair housing issues.

ABOR believes in fair and open access to housing for all, regardless of race, creed, color, physical ability, familial status, sexual orientation, or gender identity. Our members will always strive to define how to bring about a market that is truly open and provides equal housing opportunities.

Please visit the following link for NAR's 5-minute video celebrating the 50th anniversary of the Fair Housing Act.

[CLICK HERE](#)

Fair Housing makes U.S. stronger.



Commemorating 50 Years
of the Fair Housing Act

CALENDAR OF EVENTS

JANUARY
FEBRUARY
2018



ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley



**BASALT
CARAVAN**

JANUARY
31
FEBRUARY
14, 28 9:30 – 11:30

**SNOWMASS
CARAVAN**

FEBRUARY
7, 21 9:30 – 11:30

**ASPEN
CARAVAN**

FEBRUARY
1, 8, 15, 22
MARCH
1 9:30 – 11:30

**JAN
31**

Golf Scholarship Committee Meeting
@ ABOR Office

**FEB
7**

CAR Economic Summit
Denver

**FEB
8**

REALTOR® Day at the Capital
Denver

**FEB
13**

New Member Orientation
@ ABOR Office

**FEB
22**

**ABOR's Annual Market Update Luncheon
with Elliot Eisenberg & Randy Gold**
@ St.Regis

SAVE THE DATE:

Thursday, February 22nd
ABOR's Annual Market Update Luncheon
at the St. Regis Aspen Resort

Luncheon kicks off with a Trade Show at 11am.
See [page 9](#) for more details.

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Government Affairs Corner



The Tax Cuts and Jobs Act - What it Means for Homeowners and Real Estate Professionals

Note - this article is taken directly from the NAR website. The complete, detailed report can be [found here](#).

The National Association of REALTORS® (NAR) worked throughout the tax reform process to preserve the existing tax benefits of homeownership and real estate investment, as well as to ensure as many real estate professionals as possible would benefit from proposed tax cuts. Many of the changes reflected in the final bill were the result of the engagement of NAR and its members, not only in the last three months, but over several years.

While NAR remains concerned that the overall structure of the final bill diminishes the tax benefits of homeownership and will cause adverse impacts in some markets, the advocacy of NAR members, as well as consumers, helped NAR to gain some important improvements throughout the legislative process. The final legislation will benefit many homeowners, homebuyers, real estate investors, and NAR members as a result.

The final bill includes some big successes. NAR efforts helped save the exclusion for capital gains on the sale of a home and preserved the like-kind exchange for real property. Many agents and brokers who earn income as independent contractors or from pass-through businesses will see a significant deduction on that business income.

As a result of the changes made throughout the legislative process, NAR is now projecting slower growth in home prices of 1-3% in 2018 as low inventories continue to spur price gains. However, some local markets, particularly in high cost, higher tax areas, will likely see price declines as a result of the legislation's new restrictions on mortgage interest and state and local taxes.

What follows in the report is a summary of provisions of interest to NAR and its members. NAR will be providing ongoing updates and guidance to members in the

coming weeks, as well as working with Congress and the Administration to address additional concerns through future legislation and rulemaking. Lawmakers have already signaled a desire to fine tune elements of The Tax Cuts and Jobs Act as well as address additional tax provisions not included in this legislation in 2018, and REALTORS® will need to continue to be engaged in the process.

The examples provided are for illustrative purposes and based on a preliminary reading of the final legislation as of December 20, 2017. Individuals should consult a tax professional about their own personal situation.

All individual provisions are generally effective after December 31, 2017 for the 2018 tax filing year and expire on December 31, 2025 unless otherwise noted. The provisions do not affect tax filings for 2017 unless noted.

Again, the complete report (with examples) can be [found here](#).

Candidates Starting to Emerge for Basalt Council Election

Citizens in Basalt will vote on three town council seats April 3rd, and some candidates are already coming forward to run for office.

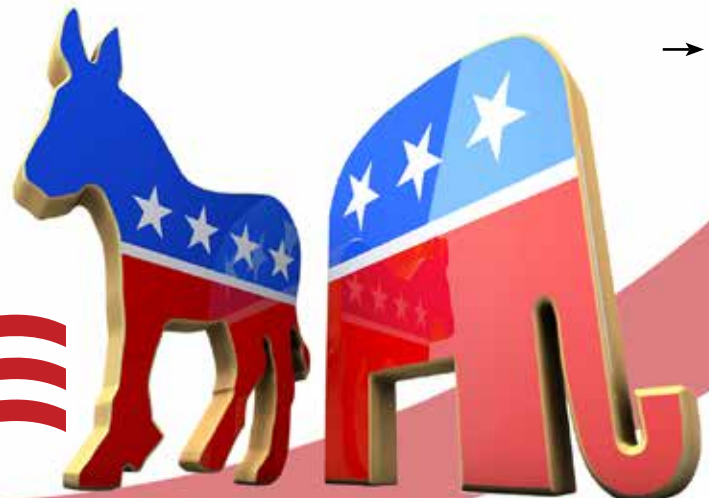
Todd Hartley became the second Basalt resident to take out a petition to potentially run for Basalt Town Council on Thursday, according to Town Clerk Pam Schilling. Carol Hawk picked up a petition Tuesday. Candidates have until Jan. 22 to submit petitions signed by 25 registered electors.

There are three council seats up for grabs in the April 3 election. Incumbent Mark Kittle said he won't run. Bernie Grauer said he is "inclined" to seek re-election. Gary Tennenbaum hasn't yet announced his intentions.

All three terms are for four years. If you live in Basalt and want more information about serving the public and running for office, all the details can be found here on the [Town's website](#).

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ASPEN BOARD OF REALTORS®

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ECONOMIC SUMMIT & REALTOR® DAY AT THE CAPITOL

The 2018 ECONOMIC SUMMIT & REALTOR® DAY AT THE CAPITOL is a two-day event held in Denver. This year both events will take place at the Brown Palace Hotel and REALTOR® Day at the Capitol will conclude at the Colorado State Capitol Building. The Economic Summit is on February 7th and REALTOR® Day at the Capitol is on February 8th.

The Economic Summit will feature the State & National Economy 2018 Housing Market Update. At REALTOR® Day this year, CAR is featuring a Gubernatorial candidate forum on Housing issues. Come listen to what these candidates have to say about issues important to REALTORS® before you vote in the primary election. Also, don't miss the Luncheon featuring Keynote Scott Peterson's "Legal Marijuana in Real Estate." REALTOR® Day is also a great opportunity for you to learn about and discuss important policy issues affecting the real estate industry this upcoming year, as well as hear from your legislators.

For more info and to register, [click here](#).



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News in the Roaring Fork Valley of Particular Interest to the Real Estate Community

Aspen

Aspen Saturday Market Approved at Grey Lady

Grey Lady's owner received approval from city council to keep a tent over the restaurant's patio this winter, provided that it serves during the Aspen Saturday Market at least two days per week, the Aspen Daily News reported....[MORE](#)

City Sales Tax Rebate Increases \$5

Aspen City Council agreed to raise the municipal food-tax refund for the first time since 1998, hashing out a compromise to up the payment by \$5 from its current \$50, the Aspen Daily News reported. Councilman Bert Myrian noted that, per inflation, \$50 in 1998 is equal to just over \$75 today...[MORE](#)

SkiCo Looks to More Snowmaking on Aspen Mountain

Snowmaking saved Aspen's bacon for the second season in a row this year, and now Aspen Skiing Co. is looking to expand coverage for the future, the Aspen Daily News reported. Skico has submitted an updated master plan for Aspen Mountain to the U.S. Forest Service that includes expanding the capacity for snowmaking by another 50 acres....[MORE](#)

Snowmass

Former Base Village Owner Accused of Racketeering

A former developer of Base Village, multiple related entities, two banks and other businesses are accused of racketeering and fraud over the handling of two metropolitan districts related to the massive project, the Aspen Daily News reported....[MORE](#)

October Sales Tax Up in Snowmass

October sales tax collections in Snowmass Village continued a trend that has been predominant for most of 2017: bringing in significantly more dollars than the previous month in 2016, the Aspen Daily News reported. For 2017, that's been the case for every month except February and March, which were nonetheless close to even year-over-year....[MORE](#)

Snowmass Council Sticks with Original Sculpture Name

The 22-foot steel and rock sculpture in the middle of a Snowmass Village roundabout will keep its original name of Double Black Diamond, despite a public contest for a new title that drew 170 entries and support from the Snowmass Arts Advisory Board to name it Big Zig, the Aspen Daily News reported....[MORE](#)

Basalt

Historic Downtown Building Changes Hands

One of Basalt's oldest and most historic structures is starting a new chapter after changing hands this fall for the first time in 73 years, the Aspen Times reported....[MORE](#)

Affordable Housing Project Gets Even More Affordable

The developer of a new affordable-housing complex in Basalt is going to charge less rent than the town would allow on 44 of 56 units, The Aspen Times reported. Indiana-based RealAmerica Inc. asked the Town Council to amend the deed restrictions on its Roaring Fork Apartments to reflect the lower rents on the 44 units....[MORE](#)

Carbondale

Housing Project Denied by Commissioners

Efforts toward a large-scale residential development on Colorado 82 near Catherine Store Road hit a dead end before the Garfield County Planning Commission, the Glenwood Springs Post Independent reported....[MORE](#)

Glenwood Springs

Arts and Culture Board Formed

The Glenwood Springs City Council is forming an Arts and Culture Advisory Board to raise awareness and promote and create educational opportunities for all types of art, from performance and fine arts to the practical arts, such as design. It also will be instrumental in advising City Council on how best to help fund the arts, the Glenwood Springs Post Independent reported....[MORE](#)

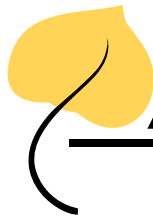
Pitkin County

APCHA Gives Valley Housing Authority Needed Financial Injection

The proposed Roaring Fork Valley Regional Housing Authority (RFVRHA) received a fiscal shot in the arm when the Aspen Pitkin County Housing Authority (APCHA) board of directors voted unanimously to contribute \$25,000 toward an in-depth assessment of workforce housing needs in the Roaring Fork Valley, the Aspen Daily News reported...[MORE](#)

Carbondale-to-Crested-Butte Trail Receives Lots of Feedback

The proposed Carbondale to Crested Butte trail has widespread support among nearly 600 people who submitted public comments to Pitkin County, but a strong majority demanded that the route be as wildlife-friendly as possible, the Glenwood Springs Post Independent reported....[MORE](#)



ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

You are Cordially Invited to Attend

ABOR'S 2018 Annual Market Update Luncheon

Thursday, February 22nd 11:00am: Trade Show
11:30am: Registration
12:00pm: Luncheon

Featuring Elliot Eisenberg!



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Blogger, and Humorist!



Market Update with Randy Gold!



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Real Estate Broker License Expiration Date Transition Reminder

From the Colorado Department of Regulatory Agencies, Division of Real Estate

- For an Initial License
- Transition Period For License Renewals
- Transition Period For License Reinstatements
- Transition period: license renewal examples.
- What effect does the license renewal transition period have on your Continuing Education Requirements?

As a result of SB17-215 (Concerning the Continuation Under the Sunset Law of the Division of Real Estate), a real estate broker license will now be renewed on or before December 31 of every third (3rd) year after issuance. All licensees will eventually be on a calendar year cycle for their license renewal. In order to accommodate this transition to a calendar year cycle, the Division of Real Estate has established a transition period for license renewals and reinstatements. What does this mean for you?

For an Initial License

Effective January 1, 2018, any license issued will expire on December 31 of the year of issue. There is no mandatory continuing education requirement(s) during this initial license period. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one (1) and expiring on December 31 of year three (3).

Transition Period For License Renewals

Everyone must renew their license on its upcoming renewal date. A license expiring on one's anniversary date in the years of 2018, 2019, or 2020, will be renewed for a period of time equal to two (2) years plus the remaining days in the third (3rd) year to reach December 31. (The length of the transition period is dependent on the anniversary date and could be as long as three (3) years or as short as two (2) years and one (1) day.) Licensees are required to complete the mandatory continuing education requirements during the transition licensing period. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one (1) and expiring on December 31 of year three (3). There will be a proration of renewal fees based upon the time of expiration.

Transition Period For License Reinstatements

An expired license may be reinstated as follows:

- If proper application is made within thirty-one (31) days after the date of expiration of a license, by payment of the regular renewal fee, the license will be issued in the same manner as set forth in the Transition Period For License Renewals as stated above.
- If proper application is made more than thirty-one (31) days but within one (1) year after the date of expiration of a license, by payment of the regular renewal fee and payment of a reinstatement fee equal to one-half (1/2) the regular renewal fee, the license will be issued with an expiration date of December 31 of the year of issuance. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one (1) and expiring on December 31 of year three (3).
- If proper application is made more than one (1) year but within three (3) years after the date of expiration of a license, by payment of the regular renewal fee and payment of a reinstatement fee equal to the regular renewal fee, the license will be issued with an expiration date of December 31 of the year of issuance. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one (1) and expiring on December 31 of year three (3).

Transition period: license renewal examples.

Everyone must renew their license on its upcoming renewal date.

Licensees with a complete and satisfactory application may renew a license expiring on the anniversary date in the years of 2018, 2019, or 2020, for a period of time equal to two (2) years plus the remaining days to reach December 31, as follows:

- If your expiration date falls between December 1, 2017 through November 30, 2018 your new renewal anniversary date will be December 31, 2020.
- If your expiration date falls between December 1, 2018 through November 30, 2019 your new renewal anniversary date will be December 31, 2021.





From Left: Kurt Beereboom-Title Officer, Julie Morrah-Manager, Jenny Luu-Escrow Officer and Amanda Libra-Escrow Assistant

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ABOR BRIEFS

Real Estate Broker License Expiration Date Transition Reminder



COLORADO
Department of
Regulatory Agencies

- If your expiration date falls between December 1, 2019 through November 30, 2020 your new renewal anniversary date will be December 31, 2022.
- If your expiration date falls between December 1, 2020 through December 31, 2020 your new renewal anniversary date will be December 31, 2023.

What effect does the license renewal transition period have on your Continuing Education Requirements?

Licensees must satisfy the continuing education requirements for a licensing cycle prior to applying to renew an active license, to activate an inactive license, or to reinstate an expired license to active status.

During the transition period licensees must continue to satisfy the continuing education required for a licensing cycle prior to applying to renew an active license. Licensees may satisfy the entire continuing education requirement for a license cycle (including the prorated transition period) through one (1) of the following options:

- Complete the twelve (12) hours required in annual 4-hour increments developed by the Commission, otherwise referred to as the "Annual Commission Update Course." Licensees who choose this option must complete an additional 12 hours of elective credit hours to meet the 24-hour total continuing education requirement during the license cycle. If a licensee takes more than 12 hours of the Annual Commission Update course during a license cycle, the licensee will receive elective credit hours for any additional hours.
- **Transition Period Option:** Some licensees may not be able to take three (3) different versions of the Annual Commission Update Course in the transition period.

To accommodate those licensees during the transition period, licensees may complete the **new 4-hour "Transition Course"** along with two (2) different versions of the Annual Commission Update Course to satisfy the twelve (12) hours of mandated education. Licensees who choose this option must also complete an additional 12 hours of elective credit hours to meet the 24-hour total continuing education requirement during the transition period. A licensee may take the Transition Course at any time during the transition period, including in the same year they complete one (1) of the two (2) Annual Commission Update Courses.

- Complete the Commission approved 24-hour "Broker Reactivation Course." This option is available to licensees under one (1) of the following conditions:

The licensee is currently active and did not use the Broker Reactivation Course to satisfy the Rule B-2(a) or (a.1) requirements in the previous license cycle.

Licensee is (A) inactive and/or expired for up to thirty-six (36) months prior to activating an inactive license or reinstating an expired license to active status and (B) unable to comply with the education requirements listed in Rule B- 2(a) or (a.1).

- Pass the Colorado state portion of the licensing exam.
- Complete 72 total hours of pre-licensure education concerning the understanding and preparation of Colorado real estate contracts (48 hours) and real estate closings (24 hours).

(Note: Please review the complete Continuing Education Rules (B-1 and B-2) as applied to your particular situation.)



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Millennials and Silent Generation Drive Desire for Walkable Communities, Say REALTORS®

WASHINGTON (December 19, 2017) — It is no longer just millennials propelling interest in walkable communities. According to a new report from the National Association of Realtors®, members of the silent or greatest generation, those born before 1944, also prefer smaller homes in neighborhoods with easy walks to shops and restaurants.

The 2017 National Community and Transportation Preference Survey, www.nar.realtor/reports/nar-2017-community-preference-survey, which polled adults from across the U.S. about what they are looking for in a community, found that 62 percent of millennials and 55 percent of the silent generation prefer walkable communities and short commutes, even if it means living in an apartment or townhouse. Gen-Xers and baby boomers still show a strong preference toward suburban living, with 55 percent of both groups saying that they have no problem with a longer commute and driving to amenities if it means living in a single-family, detached home.

“Realtors® understand that when people buy a home, they are not just looking at the house, they are looking at the neighborhood and the community,” said NAR President Elizabeth Mendenhall, a sixth-generation Realtor® from Columbia, Missouri and CEO of RE/MAX Boone Realty. “While the idea of the ‘perfect neighborhood’ is different for every homeowner, more Americans are expressing a desire to live in communities with access to public transit, shorter commutes and greater walkability. Realtors® work tirelessly at improving their communities through smart growth initiatives that help transform public spaces into these walkable community centers.”

According to the survey, the majority of Americans, 53 percent, would prefer to live in communities containing houses with small yards but within easy walking distance of the community’s amenities, as opposed to living in communities with houses that have large yards but they have to drive to all amenities. This up from 48 percent in 2015.

However, responders with school-age kids in the home, regardless of their generation, show a greater preference for conventional suburban communities. Sixty percent of all responders with kids in school said they prefer larger homes and yards that require driving, and that number jumps to 63 percent for millennials with kids in school.

The survey also found that a majority of Americans, 88 percent, are very or somewhat satisfied with the quality of life in their communities, and 51 percent of those people believe that the walkability of their neighborhood contributes to that quality of life.

The report found that women, particularly young women, prioritize walkability and public transit more than older or younger men. Fifty-four percent of young women said that sidewalks and places to take walks is a very important factor in deciding where to live, and 39 percent said the same about having public transit nearby. However, when it comes to a short commute to work, youth was a greater indicator of preference than gender; 49 percent of young women and 48 percent of young men said being within a short commute to work was a very important factor in deciding where to live.

While 60 percent of adults surveyed live in detached, single-family homes, 21 percent of those respondents said they would rather live in an attached home and have greater walkability. Sixty percent of those surveyed also said that they would be willing to pay a little or a lot more to live within walking distance of parks, shops and restaurants.

When selecting a new home, respondents indicated that they would like choices when it comes to their community’s transportation options. Eighty-six percent of survey participants said that sidewalks are a positive factor when purchasing a home, and 80 percent place importance on being within easy walking distance of places.

When it comes to respondents’ thoughts on transportation priorities for the government, 73 percent indicated that maintaining and repairing roads and bridges should be a high priority, with expanding roads to help alleviate or reduce congestion as the next highest priority, at 54 percent.

The survey of 3,000 adult Americans living in the 50 largest metropolitan areas was conducted by American Strategies and Meyers Research in September 2017.

The National Association of Realtors®, “The Voice for Real Estate,” is America’s largest trade association, representing 1.3 million members involved in all aspects of the residential and commercial real estate industries.

Source: National Association of REALTORS®.

[Click here for more](#)

Top (Free) Apps for 2018

By Joe Sesso, Author and National Speaker for Homes.com

In the midst of the holiday rush, 'tis the season for REALTORS® to review their 2017 business year and determine what needs to be done for an even more successful 2018. With the proper apps in place, your business needs can match your on-the-go lifestyle, saving you time and improving your workflow. Here are the top apps for 2018!

MailChimp (iOS, Android)

MailChimp lets you create, manage, and send email campaigns to all of your clients from one place. Create an email template that fits your brand's look and feel, customize email campaigns to target clients, and manage all your email lists and subscriptions to better suit your campaigns.

Pricing: Free "New Business" account, other plans starting at \$10/month

Hootsuite (iOS, Android)

Stop worrying whether or not you forgot to post on social media today! Hootsuite is your go-to app to share and schedule posts from your Twitter, Facebook, Instagram and LinkedIn accounts. Create your social content, schedule it on Hootsuite's calendar, and let the app do the work for you. The best part: You can post directly to Instagram from the app (many social scheduling apps don't have this feature).

Pricing: Free basic account for up to three social profiles, other plans starting at \$19/month

Facebook Ads Manager (iOS, Android)

If you run Facebook Ads, this is a must-have app! A crucial aspect of running ads is keeping up with ad performance. Receive updated insights on all your campaigns, manage current campaigns, and even create new ads directly from your phone.

Pricing: Free

Snapseed (iOS, Android)

With over 25 tools and filters, Snapseed allows you to crop photos freely or to eight pre-set ratios (which include social media post specs). You can also white balance photos to adjust the colors to make your images look more natural, add text, remove items and change exposures, just to name a few of the many features.

Pricing: Free

DocuSign (iOS, Android)

When working with clients' sensitive and personal information, you need a secure app like DocuSign. Fill out and e-sign documents on the go, send documents to clients, and securely store, manage and access your documents from anywhere.

Pricing: Free

Expensify (iOS, Android)

A one-stop shop for tax and finance management. By snapping pictures of your receipts, you enable the app to upload your info for record-keeping. You can also link credit cards for updated expense reports and track your mileage. If you are hesitant to spend too much for a mobile app, this is a great starter.

Pricing: Free

Magicplan (iOS, Android)

This app will have you feeling like a wizard. Measure rooms and create professional floor plans by taking pictures of your listing. Add furniture and other objects to let clients get a feel for the space, and add personal notes to remind clients what they liked about it. The app even lets you create 3D floor plans (for an additional cost).

Pricing: Free, in-app purchases

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WHAT'S TRENDING

Re/Max Premier Properties Open House





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Wayne Payne

Alpine Locksmith, Associate of ABOR

Johanna Payne's Husband

Passed 12/19/2017



Legal Bites Presented By:

Colorado Association of REALTORS®



Check out the latest Legal Bites, MIC Drop and other informative videos from CAR's collection. Click here to watch.





ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

Professional Development Calendar



John Gillam
Century 21 Broker

Disclosure and Inspection

One of the biggest areas that causes liability is lack of disclosure and not handling the inspection process properly, resulting in complaints and lawsuits. Don't be left exposed. This course will help you learn the ways to properly disclose material defects, avoid slandering a property, make disclosure to the opposing party, properly handle inspections, and handle resolutions.

February 13th 9:00am-12:00pm 3hrs CE \$50 Inn at Aspen

[Click Here to Register](#)

2018 CREC Annual Update

This course is presented without modification as required by the Colorado Real Estate Commission (CREC).

February 13th 12:30pm-4:30pm 4hrs CE \$50 Inn at Aspen

[Click Here to Register](#)



Adrian Rippey
Professor of Real Estate

New Member Orientation & Code of Ethics

This is a mandatory (free) new member orientation, followed by a 3-hour Code of Ethics course & MLS training.

February 13th 9:00am-1:00pm 3hrs CE Free ABOR office

Code of Ethics

REALTORS® are required to complete an ethics training within two-year cycles. A new two-year cycle began January 1, 2017. The deadline for this cycle is December 31, 2018.

February 14th 9:00am-12:00pm 3hrs CE \$40 ABOR office

[Call ABOR to Register](#)



John Wendt
CBMM Broker

2018 CREC Annual Update

This course is presented without modification as required by the Colorado Real Estate Commission (CREC).

April 12th 8:30am-12:30pm 4hrs CE \$50 Limelight Hotel

[Click Here to Register](#)

Contracts to Buy or Sell

This course will review the Contract to buy and sell Real Estate.

April 12th 1:00pm-5:00pm 4hrs CE \$50 Limelight Hotel

TBD



Adorna Carroll
Dynamic Directions

Seller Representative Specialist

This 2-day Designation Course is the premier credential in seller representation. It is designed to elevate professional standards and enhance personal performance. This course provides a comprehensive foundation of skill development, training and resources to help real estate professionals represent the interests of sellers in today's marketplace.

April 19th & 20th 8:30am-4:30pm 14hrs CE \$249/ \$279 after 4/1 Inn at Aspen

[Click Here to Register](#)



Holly Maybery
Realty ONE Group

Resort and Second Home Property Specialist

The RSPS is a hands on look at working with buyers & sellers in this speciality market. We are selling a lifestyle and a potential investment. This class helps break down how to work with both investors focused on their bottom line and families looking for recreation. Two different purposes in one location. This 1-day course will add tools to your tool box and provide strategies to enhance and grow your business.

May 8th 8:30am-4:30pm 7hrs CE \$150/ \$175 after 4/17 Inn at Aspen

[Click Here to Register](#)

MEMBERSHIP REPORT



December 2017

For MLS Support or Questions:

Suzanne Frazier
970.963.3137
suzanne@flexmls.com



New REALTOR® Members

John Calhoun
SV Real Estate

Sara Halferty
SV Real Estate

Chris Searles
SV Real Estate

Monica Montany
SV Real Estate

Christine Rueggeberg
Coldwell Banker Mason Morse–Aspen

Company Changes

Reid Hansen
Aspen Associates Realty

Michael Henry
Integrated Mountain Properties

Nick Palermo
Coldwell Banker Mason Morse, Carbondale

Laura Gee
Aspen Snowmass Sotheby's International
Realty – Basalt

Michael Elkins
Engel & Volkers – Roaring Fork

Steve Harriage
SV Real Estate

Steve LaMar
Palladium Properties

James Marcus
Aspen Sotheby's International Realty –
Hyman

Chantal Henderson
Coldwell Banker Mason Morse–Hyman

Laura Pietrzak
The Romero Group

Membership Stats Thank you for your business!

REALTOR® Members - 632

Primary - 605

Secondary - 27

Non-Members - 7

Affiliates - 50



New Offices

SV Real Estate



ASPEN BOARD OF REALTORS®

The Voice For Real Estate In The Roaring Fork Valley

WELCOME

DECEMBER 2017



Dear Member,

As a benefit of membership, the Aspen Board of REALTORS® is proud to present CAR's latest local monthly housing statistics based off of sales in our FlexMLS program. As a reminder, ABOR has partnered with CAR and ShowingTime (formerly 10K, a real estate research and marketing firm) to provide these monthly real estate reports at the State, Regional and Local levels. These reports are released to the media and published for the public to view on the CAR website. The Local reports are shared by each area board.

The reports are broken down by major area for the Aspen/Glenwood MLS listings. The links are provided here for your convenience.

[Aspen Report December 2017 >>>](#)

[Basalt Report December 2017 >>>](#)

[Carbondale Report December 2017 >>>](#)

[Glenwood Springs Report December 2017 >>>](#)

[Marble Report December 2017 >>>](#)

[Missouri Heights Report December 2017 >>>](#)

[New Castle Reports December 2017 >>>](#)

[Old Snowmass Reports December 2017 >>>](#)

[Redstone Reports December 2017 >>>](#)

[Rifle Reports December 2017 >>>](#)

[Silt Reports December 2017 >>>](#)

[Snowmass Village Reports December 2017 >>>](#)

[Mountain District Reports for December 2017 >>>](#)



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CAR LEGAL HOTLINE

For More Information Visit:

<http://www.coloradorealtors.com/legal-hotline/>

The Legal Hotline number **303-785-7171**, is available between 9am-12pm and 1pm-4pm, Monday-Friday. This FREE benefit is available for designated REALTORS® and one office designee.



colorado association of
REALTORS®