Local Market Update for May 2016 A Research Tool Provided by the Colorado Association of REALTORS®

Snowmass Village

Single Family	May			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 05-2015	Thru 5-2016	Percent Change from Previous Year
New Listings	4	5	+ 25.0%	25	21	- 16.0%
Sold Listings	1	3	+ 200.0%	12	15	+ 25.0%
Median Sales Price*	\$5,610,000	\$4,650,000	- 17.1%	\$5,497,500	\$3,584,000	- 34.8%
Average Sales Price*	\$5,610,000	\$5,693,333	+ 1.5%	\$4,544,708	\$4,453,133	- 2.0%
Percent of List Price Received*	70.6%	90.4%	+ 28.0%	90.2%	89.4%	- 0.9%
Days on Market Until Sale	126	221	+ 75.4%	207	227	+ 9.7%
Inventory of Homes for Sale	66	52	- 21.2%			
Months Supply of Inventory	20.6	16.4	- 20.4%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 05-2015	Thru 5-2016	Percent Change from Previous Year
New Listings	15	10	- 33.3%	60	63	+ 5.0%
Sold Listings	16	3	- 81.3%	50	35	- 30.0%
Median Sales Price*	\$590,000	\$600,000	+ 1.7%	\$750,000	\$600,000	- 20.0%
Average Sales Price*	\$814,844	\$1,010,000	+ 24.0%	\$1,068,308	\$977,254	- 8.5%
Percent of List Price Received*	93.2%	96.5%	+ 3.5%	93.0%	93.5%	+ 0.5%
Days on Market Until Sale	268	123	- 54.1%	278	229	- 17.6%
Inventory of Homes for Sale	159	178	+ 11.9%			
Months Supply of Inventory	18.8	27.4	+ 45.7%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation Entire MLS -Snowmass Village -\$4,000,000 \$3,000,000 \$2,000,000 \$1,000,000 \$0 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

