

Local Market Update for Quarter 4-2013

A Research Tool Provided by the Colorado Association of REALTORS®



Snowmass Village

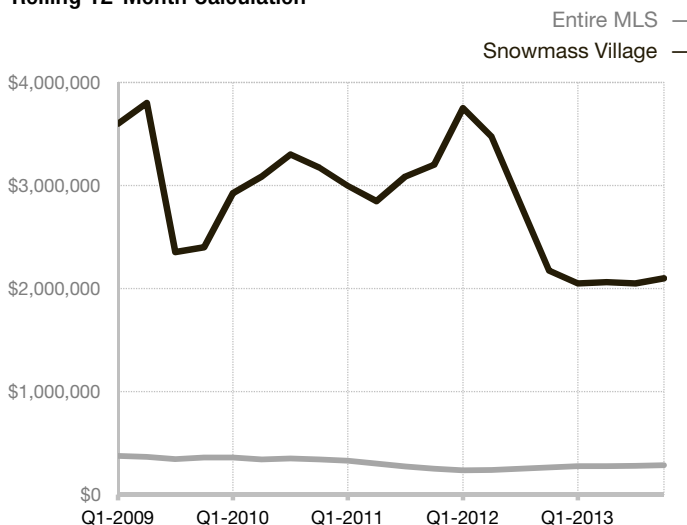
Single Family	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	18	15	- 16.7%	66	62	- 6.1%
Sold Listings	8	8	0.0%	24	29	+ 20.8%
Median Sales Price*	\$1,775,000	\$2,165,500	+ 22.0%	\$2,175,000	\$2,100,000	- 3.4%
Average Sales Price*	\$2,454,375	\$3,686,750	+ 50.2%	\$3,036,334	\$3,948,862	+ 30.1%
Percent of List Price Received*	89.8%	89.8%	0.0%	88.2%	89.7%	+ 1.7%
Days on Market Until Sale	260	315	+ 21.2%	321	218	- 32.1%
Inventory of Homes for Sale	73	60	- 17.8%	--	--	--
Months Supply of Inventory	33.5	22.8	- 31.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	126	37	- 70.6%	228	138	- 39.5%
Sold Listings	22	21	- 4.5%	57	129	+ 126.3%
Median Sales Price*	\$442,775	\$675,000	+ 52.4%	\$620,000	\$508,212	- 18.0%
Average Sales Price*	\$535,502	\$798,900	+ 49.2%	\$717,816	\$694,227	- 3.3%
Percent of List Price Received*	91.3%	92.7%	+ 1.5%	91.0%	93.2%	+ 2.4%
Days on Market Until Sale	146	140	- 4.1%	198	161	- 18.7%
Inventory of Homes for Sale	255	149	- 41.6%	--	--	--
Months Supply of Inventory	53.7	13.9	- 74.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

