

# Local Market Update for Quarter 3-2013

A Research Tool Provided by the Colorado Association of REALTORS®



## Snowmass Village

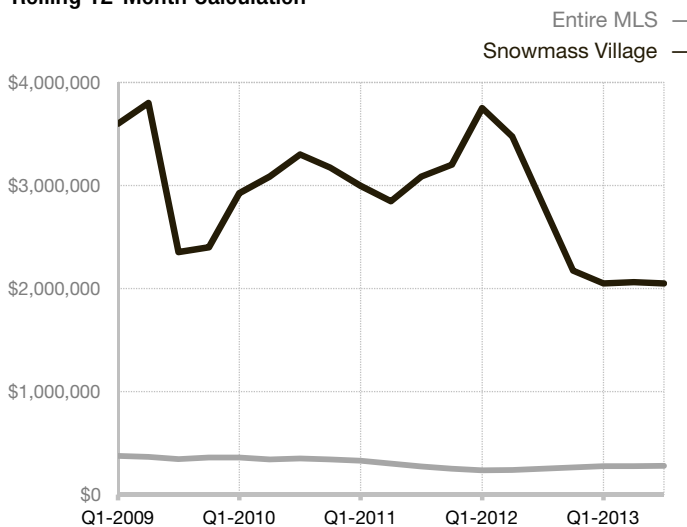
Single Family	Quarter 3			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q3-2012	Thru Q3-2013	Percent Change from Previous Year
New Listings	9	13	+ 44.4%	48	46	- 4.2%
Sold Listings	5	8	+ 60.0%	16	21	+ 31.3%
Median Sales Price*	\$2,847,500	\$1,884,000	- 33.8%	\$2,823,750	\$2,100,000	- 25.6%
Average Sales Price*	\$3,464,800	\$7,371,625	+ 112.8%	\$3,327,313	\$4,048,714	+ 21.7%
Percent of List Price Received*	85.1%	86.2%	+ 1.3%	87.4%	89.7%	+ 2.6%
Days on Market Until Sale	318	252	- 20.8%	331	214	- 35.3%
Inventory of Homes for Sale	82	64	- 22.0%	--	--	--
Months Supply of Inventory	45.1	24.3	- 46.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 3			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q3-2012	Thru Q3-2013	Percent Change from Previous Year
New Listings	34	27	- 20.6%	102	101	- 1.0%
Sold Listings	6	31	+ 416.7%	35	108	+ 208.6%
Median Sales Price*	\$480,000	\$493,050	+ 2.7%	\$654,000	\$492,125	- 24.8%
Average Sales Price*	\$593,333	\$575,929	- 2.9%	\$832,413	\$673,874	- 19.0%
Percent of List Price Received*	85.2%	92.2%	+ 8.2%	90.8%	93.4%	+ 2.9%
Days on Market Until Sale	418	189	- 54.8%	229	164	- 28.4%
Inventory of Homes for Sale	168	150	- 10.7%	--	--	--
Months Supply of Inventory	42.0	13.8	- 67.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

