

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Snowmass Village

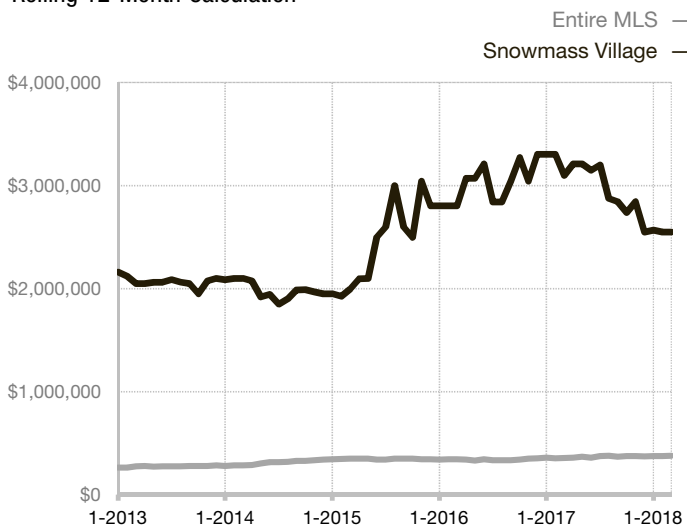
Single Family	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 3-2018	Percent Change from Previous Year
New Listings	13	8	- 38.5%	18	20	+ 11.1%
Sold Listings	2	4	+ 100.0%	7	9	+ 28.6%
Median Sales Price*	\$3,212,500	\$2,393,750	- 25.5%	\$2,425,000	\$2,212,677	- 8.8%
Average Sales Price*	\$3,212,500	\$2,608,125	- 18.8%	\$3,555,357	\$2,603,353	- 26.8%
Percent of List Price Received*	90.2%	94.3%	+ 4.5%	89.7%	95.4%	+ 6.4%
Days on Market Until Sale	398	223	- 44.0%	226	182	- 19.5%
Inventory of Homes for Sale	78	67	- 14.1%	--	--	--
Months Supply of Inventory	24.5	17.9	- 26.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 3-2018	Percent Change from Previous Year
New Listings	10	9	- 10.0%	33	98	+ 197.0%
Sold Listings	12	10	- 16.7%	22	35	+ 59.1%
Median Sales Price*	\$532,500	\$546,600	+ 2.6%	\$724,750	\$360,000	- 50.3%
Average Sales Price*	\$1,030,190	\$547,470	- 46.9%	\$1,034,791	\$437,049	- 57.8%
Percent of List Price Received*	94.7%	96.7%	+ 2.1%	94.9%	96.3%	+ 1.5%
Days on Market Until Sale	203	126	- 37.9%	250	86	- 65.6%
Inventory of Homes for Sale	173	165	- 4.6%	--	--	--
Months Supply of Inventory	22.8	16.9	- 25.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

