## Local Market Update for January 2018 A Research Tool Provided by the Colorado Association of REALTORS®



## **Snowmass Village**

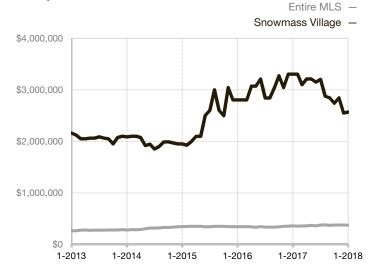
| Single Family                   | January     |             |                                      | Year to Date |             |                                      |
|---------------------------------|-------------|-------------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2017        | 2018        | Percent Change<br>from Previous Year | Thru 01-2017 | Thru 1-2018 | Percent Change<br>from Previous Year |
| New Listings                    | 3           | 4           | + 33.3%                              | 3            | 4           | + 33.3%                              |
| Sold Listings                   | 3           | 4           | + 33.3%                              | 3            | 4           | + 33.3%                              |
| Median Sales Price*             | \$1,350,000 | \$2,586,339 | + 91.6%                              | \$1,350,000  | \$2,586,339 | + 91.6%                              |
| Average Sales Price*            | \$3,416,667 | \$2,699,419 | - 21.0%                              | \$3,416,667  | \$2,699,419 | - 21.0%                              |
| Percent of List Price Received* | 87.2%       | 95.7%       | + 9.7%                               | 87.2%        | 95.7%       | + 9.7%                               |
| Days on Market Until Sale       | 172         | 175         | + 1.7%                               | 172          | 175         | + 1.7%                               |
| Inventory of Homes for Sale     | 73          | 59          | - 19.2%                              |              |             |                                      |
| Months Supply of Inventory      | 20.1        | 16.1        | - 19.9%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | January     |           |                                      | Year to Date |             |                                      |
|---------------------------------|-------------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2017        | 2018      | Percent Change<br>from Previous Year | Thru 01-2017 | Thru 1-2018 | Percent Change<br>from Previous Year |
| New Listings                    | 13          | 50        | + 284.6%                             | 13           | 50          | + 284.6%                             |
| Sold Listings                   | 4           | 6         | + 50.0%                              | 4            | 6           | + 50.0%                              |
| Median Sales Price*             | \$1,100,000 | \$340,000 | - 69.1%                              | \$1,100,000  | \$340,000   | - 69.1%                              |
| Average Sales Price*            | \$1,441,875 | \$387,083 | - 73.2%                              | \$1,441,875  | \$387,083   | - 73.2%                              |
| Percent of List Price Received* | 93.5%       | 96.7%     | + 3.4%                               | 93.5%        | 96.7%       | + 3.4%                               |
| Days on Market Until Sale       | 374         | 107       | - 71.4%                              | 374          | 107         | - 71.4%                              |
| Inventory of Homes for Sale     | 185         | 150       | - 18.9%                              |              |             |                                      |
| Months Supply of Inventory      | 26.4        | 17.0      | - 35.6%                              |              |             |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

