

# Local Market Update for Quarter 4-2013

A Research Tool Provided by the Colorado Association of REALTORS®



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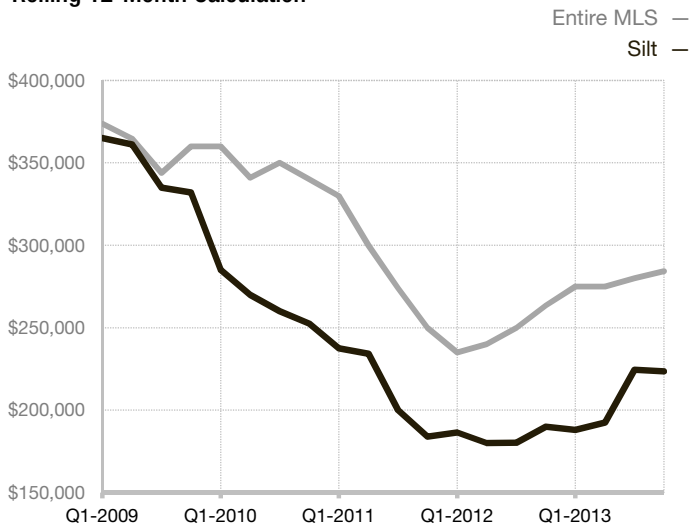
Single Family	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	19	9	- 52.6%	102	92	- 9.8%
Sold Listings	18	17	- 5.6%	70	66	- 5.7%
Median Sales Price*	\$207,450	<b>\$220,000</b>	+ 6.0%	\$189,950	<b>\$223,510</b>	+ 17.7%
Average Sales Price*	\$208,533	<b>\$234,591</b>	+ 12.5%	\$219,705	<b>\$233,624</b>	+ 6.3%
Percent of List Price Received*	98.3%	<b>104.0%</b>	+ 5.8%	97.4%	<b>100.1%</b>	+ 2.8%
Days on Market Until Sale	56	51	- 8.9%	113	73	- 35.4%
Inventory of Homes for Sale	39	23	- 41.0%	--	--	--
Months Supply of Inventory	6.7	4.2	- 37.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	2	2	0.0%	11	10	- 9.1%
Sold Listings	2	4	+ 100.0%	10	8	- 20.0%
Median Sales Price*	\$118,250	<b>\$95,000</b>	- 19.7%	\$91,000	<b>\$132,500</b>	+ 45.6%
Average Sales Price*	\$118,250	<b>\$117,500</b>	- 0.6%	\$100,630	<b>\$121,688</b>	+ 20.9%
Percent of List Price Received*	100.7%	<b>96.8%</b>	- 3.9%	97.0%	<b>101.0%</b>	+ 4.1%
Days on Market Until Sale	36	49	+ 36.1%	77	107	+ 39.0%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

