

# Local Market Update for Quarter 3-2013

A Research Tool Provided by the Colorado Association of REALTORS®



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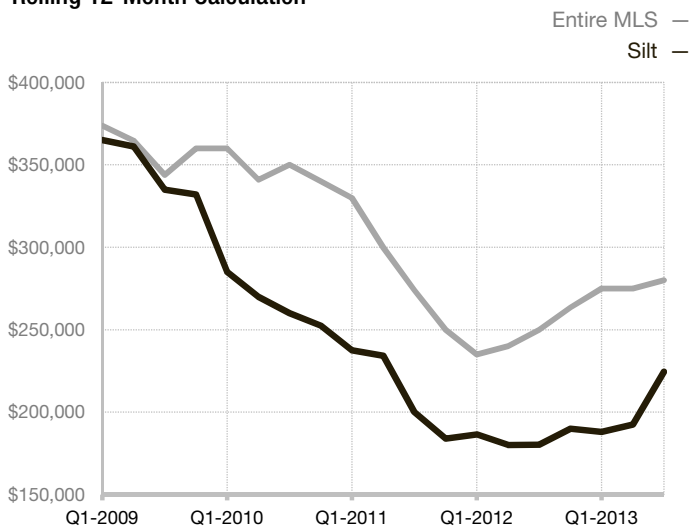
Single Family	Quarter 3			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q3-2012	Thru Q3-2013	Percent Change from Previous Year
New Listings	26	26	0.0%	83	82	- 1.2%
Sold Listings	14	18	+ 28.6%	52	49	- 5.8%
Median Sales Price*	\$183,250	<b>\$232,500</b>	+ 26.9%	\$189,500	<b>\$224,519</b>	+ 18.5%
Average Sales Price*	\$230,279	<b>\$262,318</b>	+ 13.9%	\$223,573	<b>\$233,288</b>	+ 4.3%
Percent of List Price Received*	98.9%	<b>100.2%</b>	+ 1.3%	97.0%	<b>98.8%</b>	+ 1.9%
Days on Market Until Sale	133	31	- 76.7%	136	72	- 47.1%
Inventory of Homes for Sale	43	36	- 16.3%	--	--	--
Months Supply of Inventory	8.2	6.4	- 22.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 3			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q3-2012	Thru Q3-2013	Percent Change from Previous Year
New Listings	4	1	- 75.0%	9	8	- 11.1%
Sold Listings	4	2	- 50.0%	8	4	- 50.0%
Median Sales Price*	\$98,950	<b>\$160,000</b>	+ 61.7%	\$90,000	<b>\$132,500</b>	+ 47.2%
Average Sales Price*	\$109,225	<b>\$160,000</b>	+ 46.5%	\$96,225	<b>\$125,875</b>	+ 30.8%
Percent of List Price Received*	98.5%	<b>107.1%</b>	+ 8.7%	96.1%	<b>105.2%</b>	+ 9.5%
Days on Market Until Sale	32	100	+ 212.5%	71	150	+ 111.3%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	1.2	1.0	- 16.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

