

Local Market Update for Quarter 4-2013

A Research Tool Provided by the Colorado Association of REALTORS®



Old Snowmass

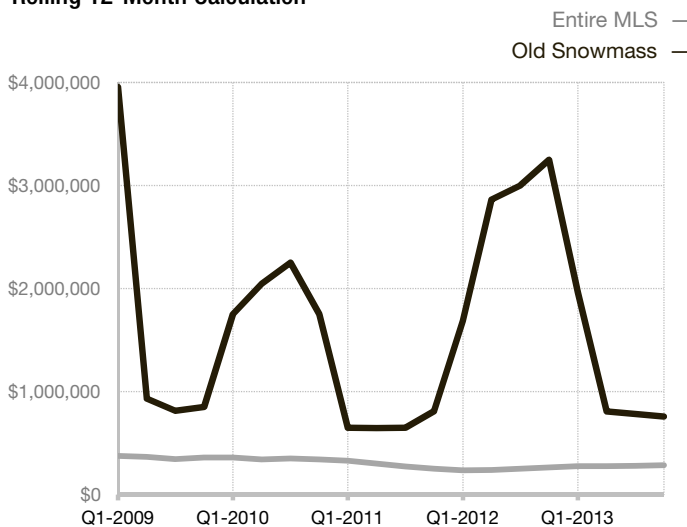
Single Family	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	8	6	- 25.0%	43	35	- 18.6%
Sold Listings	1	3	+ 200.0%	6	11	+ 83.3%
Median Sales Price*	\$360,000	\$237,000	- 34.2%	\$3,248,750	\$756,600	- 76.7%
Average Sales Price*	\$360,000	\$387,867	+ 7.7%	\$3,306,021	\$849,627	- 74.3%
Percent of List Price Received*	96.0%	95.5%	- 0.5%	84.1%	92.0%	+ 9.4%
Days on Market Until Sale	299	39	- 87.0%	161	223	+ 38.5%
Inventory of Homes for Sale	46	30	- 34.8%	--	--	--
Months Supply of Inventory	38.3	16.4	- 57.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	1	1	0.0%	8	7	- 12.5%
Sold Listings	3	3	0.0%	3	7	+ 133.3%
Median Sales Price*	\$140,000	\$235,000	+ 67.9%	\$140,000	\$240,000	+ 71.4%
Average Sales Price*	\$273,300	\$228,333	- 16.5%	\$273,300	\$276,000	+ 1.0%
Percent of List Price Received*	93.5%	95.3%	+ 1.9%	93.5%	95.9%	+ 2.6%
Days on Market Until Sale	107	0	- 100.0%	107	235	+ 119.6%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	1.7	2.9	+ 70.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

