## Local Market Update for November 2015

A Research Tool Provided by the Colorado Association of REALTORS®



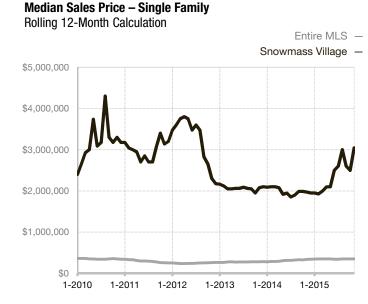
## **Snowmass Village**

| Single Family                   | November    |             |                                      | Year to Date |              |                                      |
|---------------------------------|-------------|-------------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2014        | 2015        | Percent Change<br>from Previous Year | Thru 11-2014 | Thru 11-2015 | Percent Change<br>from Previous Year |
| New Listings                    | 5           | 4           | - 20.0%                              | 60           | 58           | - 3.3%                               |
| Sold Listings                   | 4           | 4           | 0.0%                                 | 36           | 31           | - 13.9%                              |
| Median Sales Price*             | \$1,957,500 | \$3,477,000 | + 77.6%                              | \$1,924,500  | \$3,336,500  | + 73.4%                              |
| Average Sales Price*            | \$3,403,750 | \$3,291,875 | - 3.3%                               | \$2,714,250  | \$4,041,852  | + 48.9%                              |
| Percent of List Price Received* | 87.3%       | 91.0%       | + 4.2%                               | 91.0%        | 91.5%        | + 0.5%                               |
| Days on Market Until Sale       | 191         | 245         | + 28.3%                              | 155          | 235          | + 51.6%                              |
| Inventory of Homes for Sale     | 61          | 50          | - 18.0%                              |              |              |                                      |
| Months Supply of Inventory      | 17.7        | 17.2        | - 2.8%                               |              |              |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | November |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2014     | 2015      | Percent Change<br>from Previous Year | Thru 11-2014 | Thru 11-2015 | Percent Change<br>from Previous Year |  |
| New Listings                    | 9        | 15        | + 66.7%                              | 134          | 159          | + 18.7%                              |  |
| Sold Listings                   | 0        | 7         |                                      | 83           | 87           | + 4.8%                               |  |
| Median Sales Price*             | \$0      | \$525,000 |                                      | \$645,000    | \$630,000    | - 2.3%                               |  |
| Average Sales Price*            | \$0      | \$792,714 |                                      | \$867,219    | \$859,515    | - 0.9%                               |  |
| Percent of List Price Received* | 0.0%     | 92.6%     |                                      | 92.4%        | 92.8%        | + 0.4%                               |  |
| Days on Market Until Sale       | 0        | 261       |                                      | 234          | 245          | + 4.7%                               |  |
| Inventory of Homes for Sale     | 185      | 156       | - 15.7%                              |              |              |                                      |  |
| Months Supply of Inventory      | 22.4     | 19.7      | - 12.1%                              |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

