Local Market Update for January 2016 A Research Tool Provided by the Colorado Association of REALTORS®



New Castle

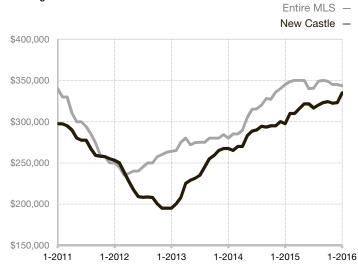
| Single Family | January | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 01-2015 | Thru 1-2016 | Percent Change from Previous Year |
| New Listings | 3 | 9 | + 200.0% | 3 | 9 | + 200.0% |
| Sold Listings | 5 | 7 | + 40.0% | 5 | 7 | + 40.0% |
| Median Sales Price* | \$285,000 | \$415,000 | + 45.6% | \$285,000 | \$415,000 | + 45.6% |
| Average Sales Price* | \$293,600 | \$421,543 | + 43.6% | \$293,600 | \$421,543 | + 43.6% |
| Percent of List Price Received* | 97.2% | 97.6% | + 0.4% | 97.2% | 97.6% | + 0.4% |
| Days on Market Until Sale | 76 | 91 | + 19.7% | 76 | 91 | + 19.7% |
| Inventory of Homes for Sale | 31 | 28 | - 9.7% | | | |
| Months Supply of Inventory | 4.6 | 3.5 | - 23.9% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|--|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 01-2015 | Thru 1-2016 | Percent Change from Previous Year | |
| New Listings | 3 | 5 | + 66.7% | 3 | 5 | + 66.7% | |
| Sold Listings | 1 | 3 | + 200.0% | 1 | 3 | + 200.0% | |
| Median Sales Price* | \$144,900 | \$250,000 | + 72.5% | \$144,900 | \$250,000 | + 72.5% | |
| Average Sales Price* | \$144,900 | \$259,000 | + 78.7% | \$144,900 | \$259,000 | + 78.7% | |
| Percent of List Price Received* | 96.7% | 96.0% | - 0.7% | 96.7% | 96.0% | - 0.7% | |
| Days on Market Until Sale | 104 | 285 | + 174.0% | 104 | 285 | + 174.0% | |
| Inventory of Homes for Sale | 20 | 13 | - 35.0% | | | | |
| Months Supply of Inventory | 8.9 | 3.3 | - 62.9% | | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

