

Local Market Update for Quarter 1-2014

A Research Tool Provided by the Colorado Association of REALTORS®



New Castle

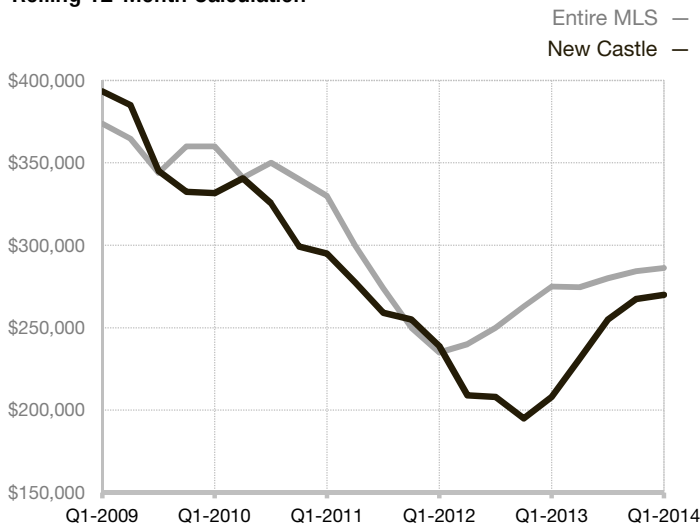
Single Family	Quarter 1			Year to Date		
Key Metrics	2013	2014	Percent Change from Previous Year	Thru Q1-2013	Thru Q1-2014	Percent Change from Previous Year
New Listings	22	32	+ 45.5%	22	32	+ 45.5%
Sold Listings	16	9	- 43.8%	16	9	- 43.8%
Median Sales Price*	\$237,500	\$255,000	+ 7.4%	\$237,500	\$255,000	+ 7.4%
Average Sales Price*	\$256,113	\$237,500	- 7.3%	\$256,113	\$237,500	- 7.3%
Percent of List Price Received*	95.9%	96.2%	+ 0.3%	95.9%	96.2%	+ 0.3%
Days on Market Until Sale	96	90	- 6.3%	96	90	- 6.3%
Inventory of Homes for Sale	29	36	+ 24.1%	--	--	--
Months Supply of Inventory	4.2	5.5	+ 31.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 1			Year to Date		
Key Metrics	2013	2014	Percent Change from Previous Year	Thru Q1-2013	Thru Q1-2014	Percent Change from Previous Year
New Listings	12	8	- 33.3%	12	8	- 33.3%
Sold Listings	8	6	- 25.0%	8	6	- 25.0%
Median Sales Price*	\$94,500	\$194,250	+ 105.6%	\$94,500	\$194,250	+ 105.6%
Average Sales Price*	\$103,125	\$178,425	+ 73.0%	\$103,125	\$178,425	+ 73.0%
Percent of List Price Received*	100.6%	100.9%	+ 0.3%	100.6%	100.9%	+ 0.3%
Days on Market Until Sale	44	42	- 4.5%	44	42	- 4.5%
Inventory of Homes for Sale	4	3	- 25.0%	--	--	--
Months Supply of Inventory	0.9	1.3	+ 44.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

