## **Local Market Update for Quarter 3-2014**

A Research Tool Provided by the Colorado Association of REALTORS®



## **Basalt**

| Single Family                   | Quarter 3   |           |                                      | Year to Date |              |                                      |
|---------------------------------|-------------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2013        | 2014      | Percent Change<br>from Previous Year | Thru Q3-2013 | Thru Q3-2014 | Percent Change<br>from Previous Year |
| New Listings                    | 18          | 23        | + 27.8%                              | 65           | 80           | + 23.1%                              |
| Sold Listings                   | 11          | 16        | + 45.5%                              | 28           | 36           | + 28.6%                              |
| Median Sales Price*             | \$557,500   | \$641,500 | + 15.1%                              | \$559,750    | \$619,000    | + 10.6%                              |
| Average Sales Price*            | \$1,040,364 | \$837,500 | - 19.5%                              | \$807,837    | \$840,125    | + 4.0%                               |
| Percent of List Price Received* | 94.3%       | 94.6%     | + 0.3%                               | 95.2%        | 93.6%        | - 1.7%                               |
| Days on Market Until Sale       | 183         | 107       | - 41.5%                              | 190          | 191          | + 0.5%                               |
| Inventory of Homes for Sale     | 64          | 64        | 0.0%                                 |              |              |                                      |
| Months Supply of Inventory      | 15.7        | 16.0      | + 1.9%                               |              |              |                                      |

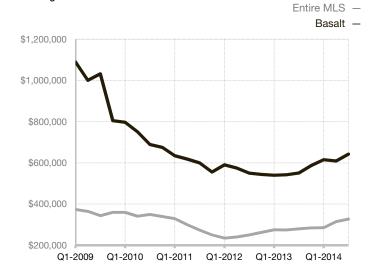
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | Quarter 3 |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2013      | 2014      | Percent Change<br>from Previous Year | Thru Q3-2013 | Thru Q3-2014 | Percent Change<br>from Previous Year |
| New Listings                    | 13        | 17        | + 30.8%                              | 53           | 73           | + 37.7%                              |
| Sold Listings                   | 11        | 17        | + 54.5%                              | 33           | 38           | + 15.2%                              |
| Median Sales Price*             | \$316,000 | \$419,040 | + 32.6%                              | \$299,000    | \$391,750    | + 31.0%                              |
| Average Sales Price*            | \$395,655 | \$479,808 | + 21.3%                              | \$357,243    | \$459,914    | + 28.7%                              |
| Percent of List Price Received* | 95.2%     | 96.0%     | + 0.8%                               | 96.6%        | 96.9%        | + 0.3%                               |
| Days on Market Until Sale       | 129       | 100       | - 22.5%                              | 122          | 90           | - 26.2%                              |
| Inventory of Homes for Sale     | 34        | 40        | + 17.6%                              |              |              |                                      |
| Months Supply of Inventory      | 8.5       | 10.0      | + 17.6%                              |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

