

# Local Market Update for Quarter 4-2013

A Research Tool Provided by the Colorado Association of REALTORS®



## Aspen

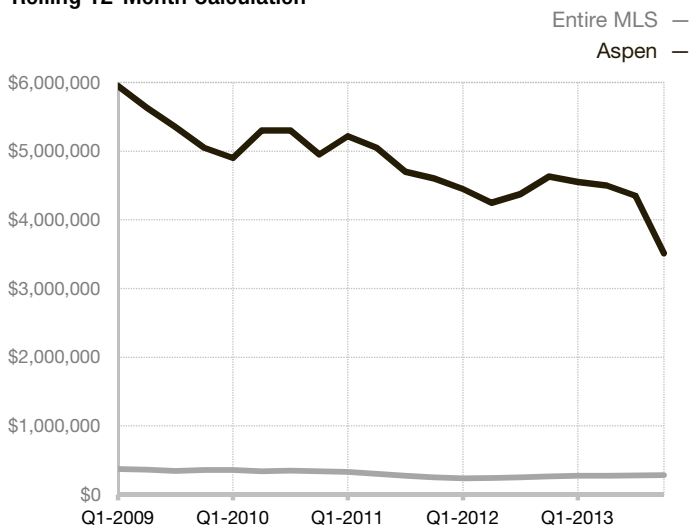
Single Family	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	34	35	+ 2.9%	201	184	- 8.5%
Sold Listings	29	27	- 6.9%	93	93	0.0%
Median Sales Price*	\$5,335,000	<b>\$3,950,000</b>	- 26.0%	\$4,632,157	<b>\$3,510,000</b>	- 24.2%
Average Sales Price*	\$6,919,655	<b>\$4,815,222</b>	- 30.4%	\$6,398,181	<b>\$5,069,447</b>	- 20.8%
Percent of List Price Received*	90.3%	<b>89.1%</b>	- 1.3%	88.7%	<b>89.5%</b>	+ 0.9%
Days on Market Until Sale	215	<b>186</b>	- 13.5%	270	<b>316</b>	+ 17.0%
Inventory of Homes for Sale	215	<b>159</b>	- 26.0%	--	--	--
Months Supply of Inventory	27.7	<b>20.5</b>	- 26.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	Quarter 4			Year to Date		
Key Metrics	2012	2013	Percent Change from Previous Year	Thru Q4-2012	Thru Q4-2013	Percent Change from Previous Year
New Listings	59	59	0.0%	260	245	- 5.8%
Sold Listings	33	37	+ 12.1%	134	148	+ 10.4%
Median Sales Price*	\$1,100,000	<b>\$1,195,000</b>	+ 8.6%	\$1,017,500	<b>\$1,147,500</b>	+ 12.8%
Average Sales Price*	\$1,544,939	<b>\$1,822,765</b>	+ 18.0%	\$1,495,698	<b>\$1,697,616</b>	+ 13.5%
Percent of List Price Received*	91.6%	<b>94.2%</b>	+ 2.8%	91.6%	<b>92.8%</b>	+ 1.3%
Days on Market Until Sale	186	<b>175</b>	- 5.9%	186	<b>186</b>	0.0%
Inventory of Homes for Sale	204	<b>173</b>	- 15.2%	--	--	--
Months Supply of Inventory	18.3	<b>14.0</b>	- 23.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

